# Servicing Opportunities

**Utah Housing Corporation** 

Amy White

Mobile App
Phone Pay
Compliance
Call Monitoring
Excel

# **Mobile App**







## Register & Login



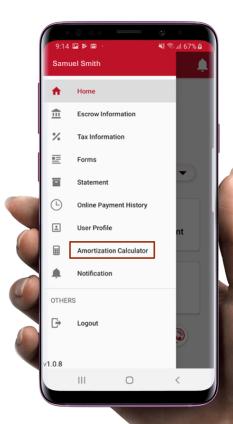


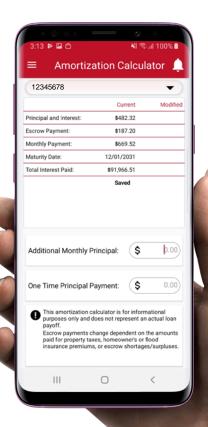




### Menu options

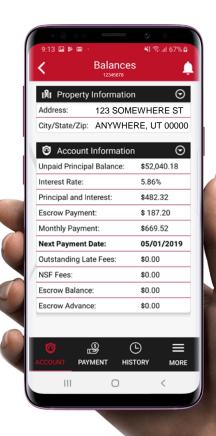






### **Account Info & History**

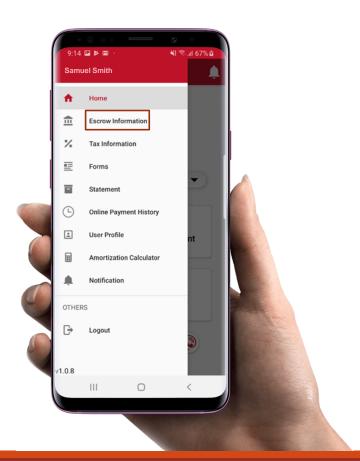
- ✓ Account takes
  the user to a
  page that shows
  loan
  information ata-glance
- ✓ There is a bar at the bottom that shows the four primary buttons from the Home screen

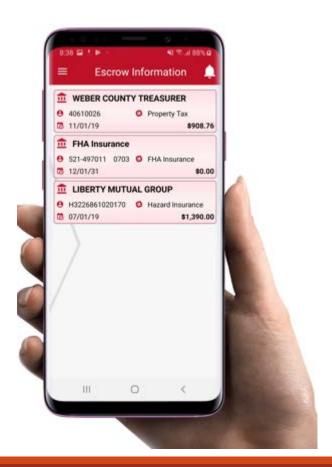


- ✓ History shows payments and escrow payments like property tax
- ▼ To view more transactions, simply scroll with your finger

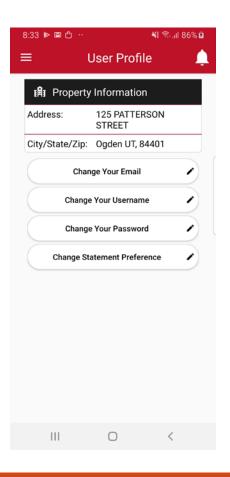


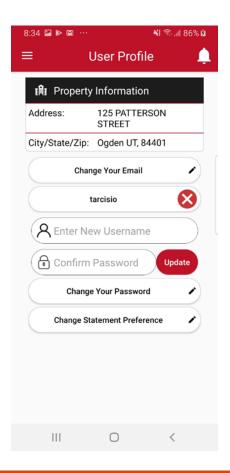
### **Escrow Information**

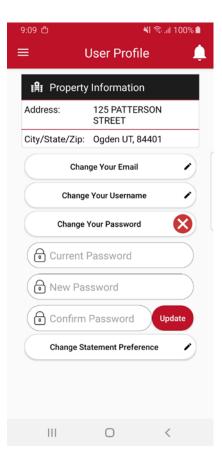




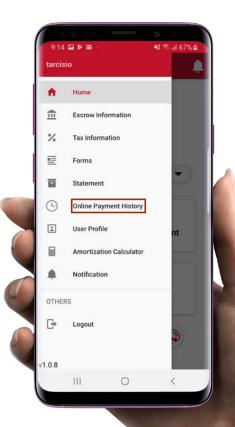
### **User Profile – Email**

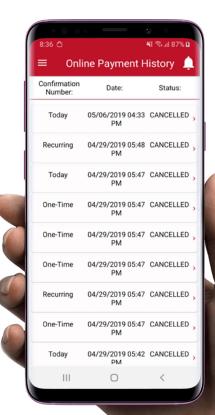


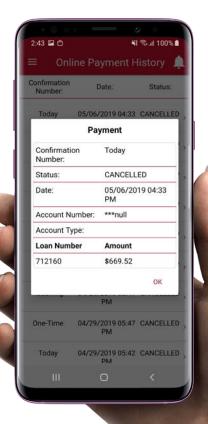




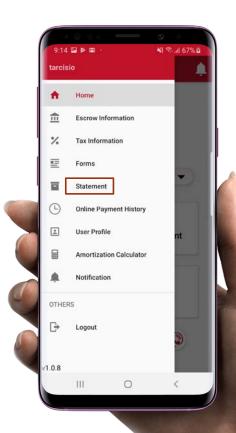
### **Online Payment History**

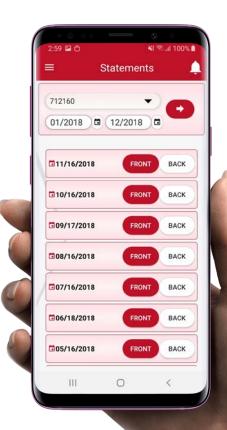






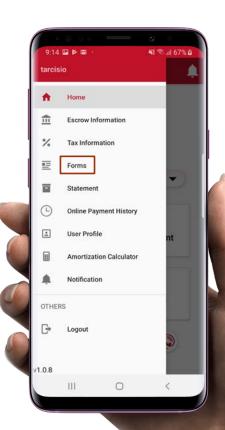
### **Statements**

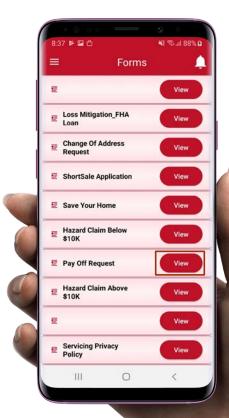






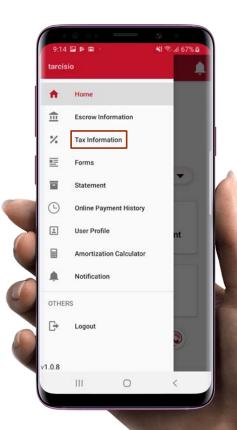
### **Forms**

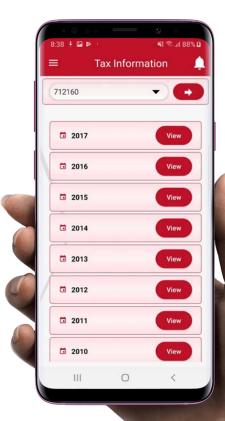






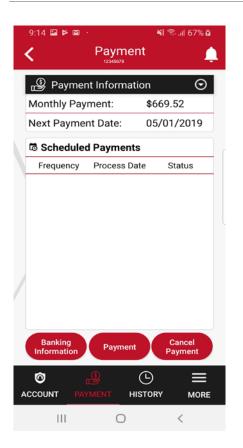
### **Tax Information**

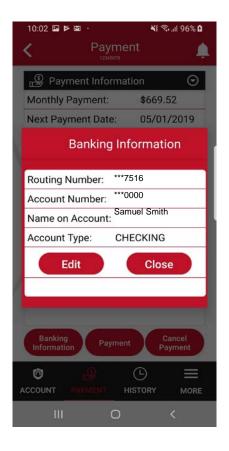


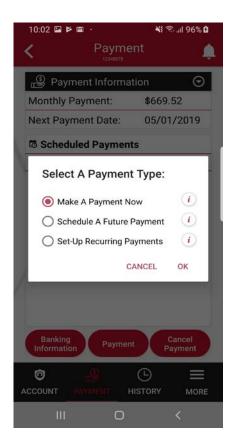


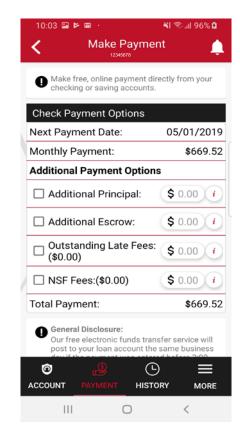


# **Payment**

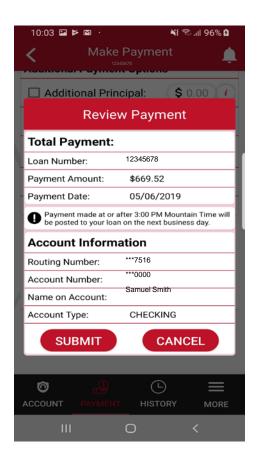


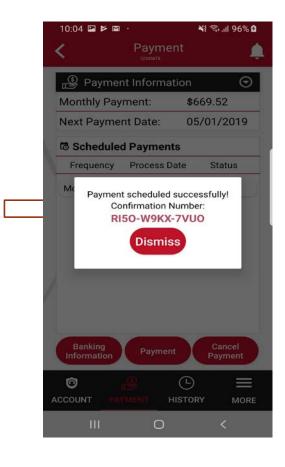


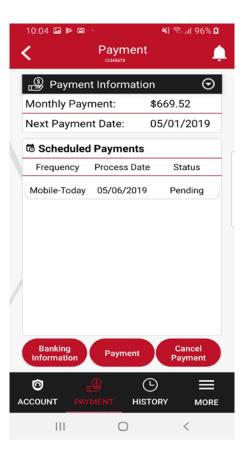


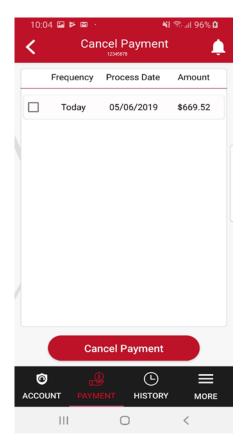


## Payment (cont)

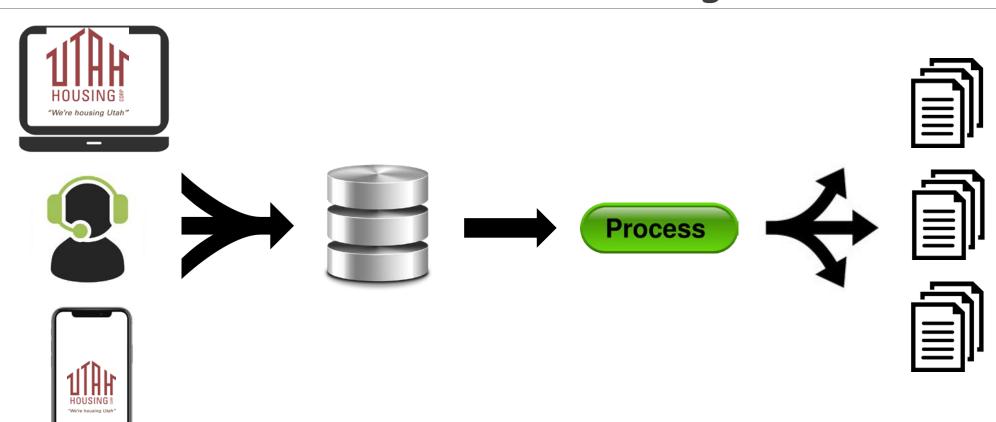




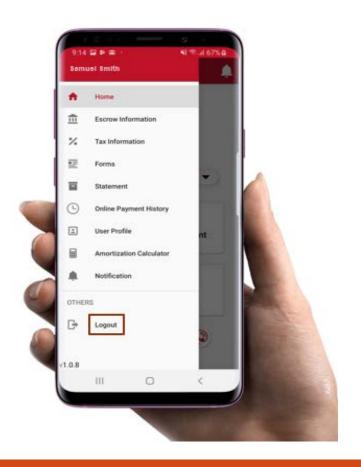




# Payment Processing w/ Mobile and Phone Pay



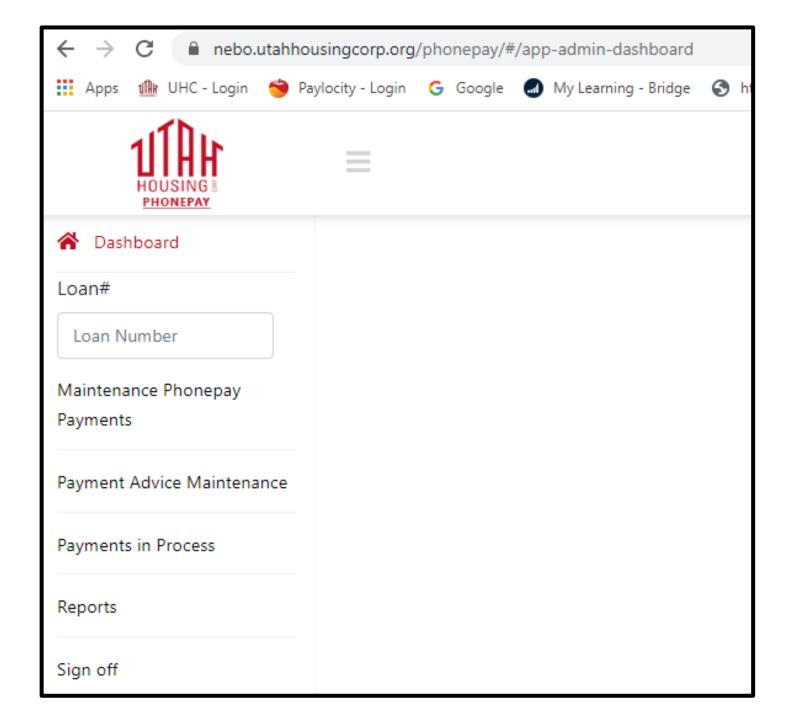
### Logout - Contact UHC



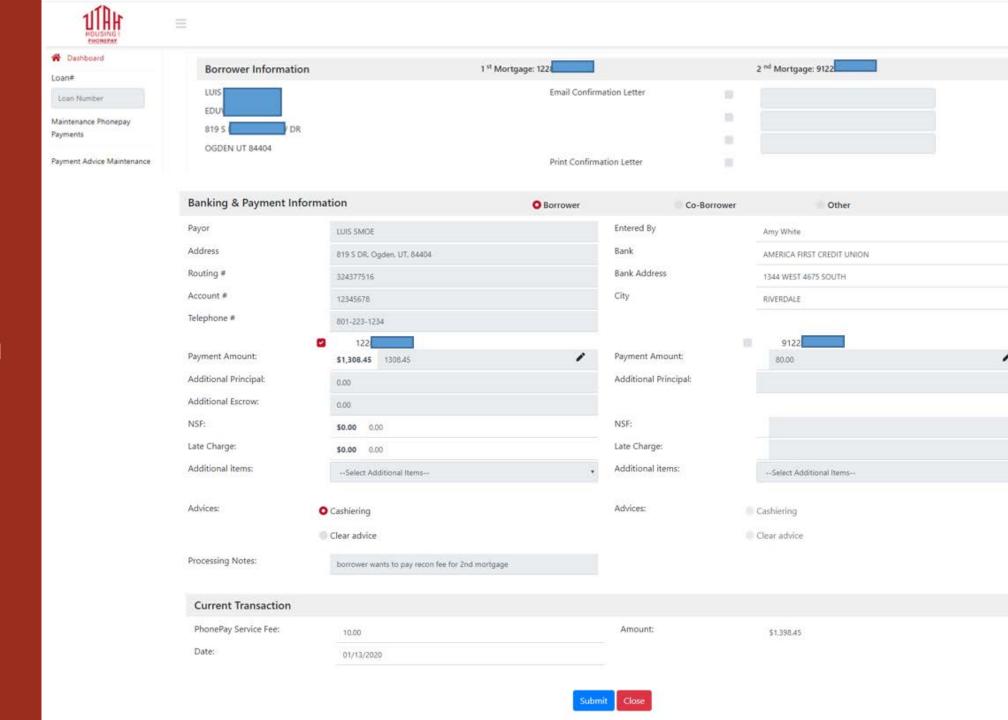




### Phone Pay



### Phone Pay Agent Screen



### Phone Pay Processing

### PhonePay Payment Advice List For Admin

	Ca	ashiering			
Total A	dvice	1	\$1,339.02		
Pending	g Advice	1	\$1,339.02		
Process	sed Advice	0	\$0.00		
Loan: WEST	1038060	Pmt: Batch:	\$1,339.02		

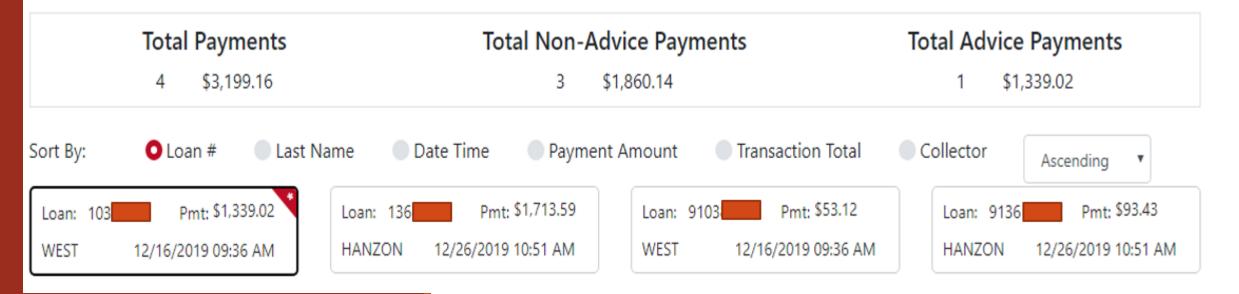
	Loss Mit	
Total Advices	0	\$0.00
Pending Advices	0	\$0.00
Processed Advices	0	\$0.00

Bankruptcy					
Total Advices	0	\$0.00			
Pending Advices	0	\$0.00			
Processed Advices	0	\$0.00			

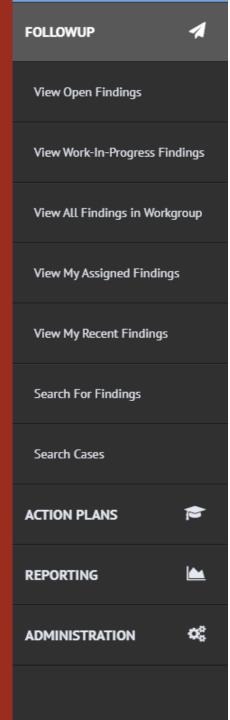
C	Collections	
Total Advices	0	\$0.00
Pending Advices	0	\$0.00
Processed Advices	0	\$0.00

### Phone Pay Admin Screen

### **Payments In Process**



### Compliance -Audits



	ID *	FINDING#	WORKGROUP	LOAN - NUMBER	DUE DATE	SEVERITY	ORIGINAL- SEVERITY	STAGE	DESCRIPTION
0	68791	S006-06- 282	19-09 LMS	1139470	1/17/2020	2	2	Closed	A signed formal forbearance plan was received from the borrower; however, a representative of the servicer did not execute the formal forbearance plan and file it in the claim review file.
0	68811	5999-99- 002	19-09 LMS	883410	1/17/2020	2	2	Closed	Information contained in file documentation revealed unexplained discrepancies.
0	68813	S016-12- 050	19-09 FNMA FCL	1104110	1/17/2020	2	2	Closed	The servicer became aware of an environmental hazard affecting the property; however, the servicer did not immediately notify Fannie Mae's Legal department of the environmental hazard by submitting a Non-Routine Litigation Form (Form 20).

### FINDINGS

### Compliance – Findings & Audit Response Team

### **SUMMARY**

Finding ID: 68813

Severity:

2

Finding Number: 5016-12-050

Initial Finding:

The servicer became aware of an environmental hazard affecting the property; however, the servicer did not immediately notify Fannie Mae's Legal department of the environmental hazard by submitting a Non-Routine Litigation Form (Form 20).

Original Auditor
Comment:

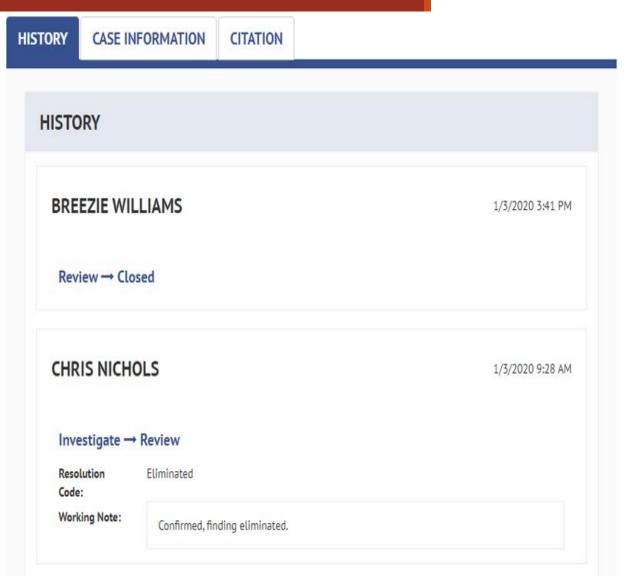
UTD with notes and file documentation if the meth contamination was reported to FNMA via a form 20. Only able to see that we submitted the bid to them for approval, which is not the same thing.

Edited Auditor Comment:

UTD with notes and file documentation if the meth contamination was reported to FNMA via a form 20.

SAVE

# Compliance - Response



HOWARD TOLLEY

Rebuttal → Investigate

Resolution Assigned
Code:

Working Note: Please review response

Investigate → Rebuttal

Resolution Code:

Working Note:

This is simply property preservation and is not litigation proceedings in any way and our ability to foreclose on the Note is not impacted in anyway.

### Compliance -Phone Monitoring Score Card

SERVICING SCORECARD						
EMPLOYEE NAME:						
0		-				
	LOAN					
	NUMBER					
Greeting 5%	Points					
1 Self-identified & obtained loan number / Identified where calling from	5					
Verification 28%						
2 *Verified borrower or authorized party	6					
3 *Verified last 4 of Social Security Number- Inbound Calls Only	6					
4 Verified/updated mailing addresses	4					
5 Verified/updated phone numbers	4					
6 Verified/updated e-mail addresses	4					
7 Confirmed occupancy - Delinquent Loans Only	4					
Job Knowledge/Problem Solving 45%						
8 Asked probing questions / Demonstrated active listening	4					
9 Answered questions correctly	4					
10 Offered research, follow up and used remind dates when necessary	4					
11 Followed UHC's policies and procedures	4					
12 Requested payment for total amount due and explained impacts	4					
13 Asked for cure dates, offered repayment plan or discuss loss mitigation options	4					
14 Used proper contact and response codes	4					
15 Reason for default obtained and correct reason code used	5					
16 * Disclosed phone fee, verified checking info, and verified on the bank account.	6					
17 *Properly updated and documented the system of record	6					
Customer Experience 16%						
18 Addressed the customer appropriately during the call	4					
19 Used proper tone of voice, spoke clearly and avoided industry jargon/acronyms	4					
20 No long silences/followed procedures for placing on hold/transferring	4					
21 Attempted to defuse an irate customer when necessary	4					
End Call 6%						
22 Effectively summarized the call	3					
23 Used appropriate closing	3					
Red Flag - Auto-Fail - See notes for details	Pass/Fail					
Total Score		0	0			
Confirmed Numonix Screenshots are Capturing						
		PAGE	2 of 9			

#### 2 Call Repayment FC Timeline FC Review Requirements Plans 5 Payments Letters Bankruptcy Queue 6 8 Loss Codes Contacts Forms 9 Mitigation 10 Call Requirements: Verify F&L Name Verify last 4 SSN Verify Property Address (IB and Auth Party) OR Mailing Address (OB or Does Not Match Property) Verify Occupancy o If occupied, cancel property inspection - F10 - OCP o If vacant, get new mailing address and vacancy date - VAC Email property preservation@uthc.org with subject line "Vac Prop" Open task ID "1STVAC" in TSK1 o If renting property - OCR 22 Occupied by other – OTC 23 Contact Info: 24 Phone Numbers – VAT 25 Update consent date - LCOM 26 o Email - EMV 27 No email – NEM 28 Reason for Default 29 · Date of next payment . Impact to Credit - CRD 30 31 Notate account 32 o Include # called or calling on and name 33 o Be specific about what was discussed 34 RPP/LM/RETENTION/DISPOSITION

### Excel – 13 14 Training 15 16 Tool 17 18 19 20

o Set follow up dates

36

#### **Emailing Borrower**

This is Utah Housing Corporation. Please contact our office at 1-800-344-0452 or 801-902-8300. Our office hours are Monday through Friday, 8:00 AM to 6:00 PM.

Sincerely,

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#### Borrower Separation:

- Which borrower has moved?
- What is their new address? (Notate if no address)
- What date did they move?
- Who is making the payments?
- · Important to remember:
  - o Still calling both parties because both are financially responsible for debt.
  - o Review options of assumption or refinance.
  - o Must send copies of all letters to all borrowers mailed out after the date of borrower separation.

#### Home for Sale

- What is the MLS#?
- Still living in the property?
- What is the new mailing address?
- Are utilities still on?

### Excel – Monarch Data Mining

1	Report Dat∈ ✓	Loan Numb 🕶	Name 🔻	Chap: 🕶	Step Date →	Step Cod →	Step Description	
2	1/10/2020	867130	ZRUC	7	1/25/2020	B17	TRUSTEE FINAL REPORT	
3	1/10/2020	1120630	FONT	7	1/21/2020	B47	ASSGNMNT RCVD/MERS UPD	ATD
4	1/10/2020	1120630	FONT	7	2/6/2020	B21	REAF SENT TO DA ATTY	
5	1/10/2020	1187150	MARS	7	1/10/2020	B16	CH7 DISCHARGED	
6	1/10/2020	1200130	AKIM	7	2/2/2020	B17	TRUSTEE FINAL REPORT	
7	1/10/2020	1249220	JOHNS	7	1/22/2020	B33	MFR FILED	
8	1/10/2020	1249220	JOHNS	7	2/5/2020	B13	MFR GRANTED (76)	
9	1/10/2020	1250000	JOHNS	7	1/10/2020	B13	MFR GRANTED (76)	
10	1/10/2020	1293790	THOLT	7	12/27/2019	B10	LTR TO DA ATTY	
11	1/10/2020	1293790	THOLT	7	1/11/2020	B46	DOCKET/STMNT FIN. AFFAIR	\S
12	1/10/2020	1293790	THOLT	7	1/26/2020	B18	341/DOCKET IN VIRPACK	
13	1/10/2020	1294280	ROSEN	7	1/24/2020	B33	MFR FILED	
14	1/10/2020	1294280	ROSEN	7	2/7/2020	B13	MFR GRANTED (76)	
15	1/10/2020	1303280	BRAATAS	7	1/16/2020	B13	MFR GRANTED (76)	
16	1/10/2020	1315830	ROMENT	7	1/16/2020	B17	TRUSTEE FINAL REPORT	
17	1/10/2020	1324910	DAWSE	7	1/15/2020	B22	REAF FILED	
18	1/10/2020	91200130	MIKAN	7	1/31/2020	B90	BK WORKSTATION CLOSED	
19	1/10/2020	91293790	THOLT	7	12/27/2019	B01	BK FILED	
20	1/10/2020	91293790	THOLT	7	12/27/2019	B10	LTR TO DA ATTY	
21	1/10/2020	667220	COHON	13	1/28/2020	B90	BK WORKSTATION CLOSED	
22	1/10/2020	1024190	TUBURT	13	12/23/2019	B90	BK WORKSTATION CLOSED	
23	1/10/2020	1024500	ANDREASS	13	1/15/2020	B51	STIP PMT DUE	
24	1/10/2020	1028210	ESPENSO	13	2/1/2020	B90	BK WORKSTATION CLOSED	
25	1/10/2020	1030400	MCBRADEN	13	1/21/2020	B04	POC REFERRAL TO ATTY	
26	1/10/2020	1030400	MCBRADEN	13	1/22/2020	B46	DOCKET/STMNT FIN. AFFAIR	lS.
27	1/10/2020	1030400	MCBRADEN	13	2/4/2020	B47	ASSGNMNT RCVD/MERS UPD	ATD
28	1/10/2020	1030400	MCBRADEN	13	2/6/2020	B18	341/DOCKET IN VIRPACK	
29	1/10/2020	1037000	WHITE	13	1/8/2020	B90	BK WORKSTATION CLOSED	
30	1/10/2020	1040050	SCHROED	13	2/3/2020	B90	BK WORKSTATION CLOSED	
31	1/10/2020	1048520	LAMB	13	1/11/2020	B90	BK WORKSTATION CLOSED	
32	1/10/2020	1049880	GREEN	13	2/6/2020	B90	BK WORKSTATION CLOSED	
33	1/10/2020	1057940	MARRO	13	1/11/2020	B90	BK WORKSTATION CLOSED	
34	1/10/2020	1058030	BELK	13	1/6/2020	B90	BK WORKSTATION CLOSED	
35	1/10/2020	1059940	ARROW	13	1/15/2020	B51	STIP PMT DUE	
36	1/10/2020	1065260	CLARKSON	13	1/15/2020	B33	MFR FILED	
37	1/10/2020	1065260	CLARKSON	13	1/29/2020	B13	MFR GRANTED (76)	
38	1/10/2020	1067530	GARDNERING	13	1/15/2020	B51	STIP PMT DUE	
39	1/10/2020	1068230	LEMAR	13	1/22/2020	B33	MFR FILED	
40	1/10/2020	1068230	LEMAR	13	2/5/2020	B13	MFR GRANTED (76)	
41	1/10/2020	1075400	HAYCEN	13	1/22/2020	B33	MFR FILED	
42	1/10/2020	1075400	HAYCEN	13	2/5/2020	B13	MFR GRANTED (76)	
43	1/10/2020	1080050	TAMLOR	13	1/14/2020	B47	ASSGNMNT RCVD/MERS UPD	ATD

1	Α	A B		ŀ	Н
1	Report Dat∈ ▼	Loan Numb 🔻	Name -	Step Date ▼	Step Description 🏋
23	1/10/2020	1024500	ANDREASS	1/15/2020	STIP PMT DUE
35	1/10/2020	1059940	ARROW	1/15/2020	STIP PMT DUE
38	1/10/2020	1067530	GARDNERING	1/15/2020	STIP PMT DUE
47	1/10/2020	1097620	IVES	1/15/2020	STIP PMT DUE
48	1/10/2020	1108680	DOWNTON	1/15/2020	STIP PMT DUE
53	1/10/2020	1139490	MERROT	1/15/2020	STIP PMT DUE
54	1/10/2020	1151040	MATHEWS	1/15/2020	STIP PMT DUE
55	1/10/2020	1157300	BRAINER	1/15/2020	STIP PMT DUE
64	1/10/2020	1190350	TYSON	1/15/2020	STIP PMT DUE
66	1/10/2020	1192880	CROOKER	1/15/2020	STIP PMT DUE
68	1/10/2020	1193580	GALLONT	1/15/2020	STIP PMT DUE
75	1/10/2020	1198890	CONKLEN	1/15/2020	STIP PMT DUE
80	1/10/2020	1215190	ROSENBAUMS	1/15/2020	STIP PMT DUE
90	1/10/2020	1246540	SHIVELS	1/15/2020	STIP PMT DUE

# Questions



