

THE HFA INSTITUTE 2019

Affordable Housing Industry Transformation (AHIT)

Database and Automation

Rob Chrane, Down Payment Resource



**HOME and
Housing Trust
Fund**
JANUARY 13 – 15



Housing Credit
JANUARY 15 – 17



**MRBs and
Other Federal
Homeownership
Programs**
JANUARY 16 – 18



**Section 8 and
Other Federally
Assisted
Multifamily
Housing**
JANUARY 16 – 18



DPR Story

- Founded in 2008
- Bring homeownership to households for whom the dream may seem out of reach
- Help Realtors and lenders find the right programs for new homebuyers
- **Working with industry partners, we help empower homebuyers**

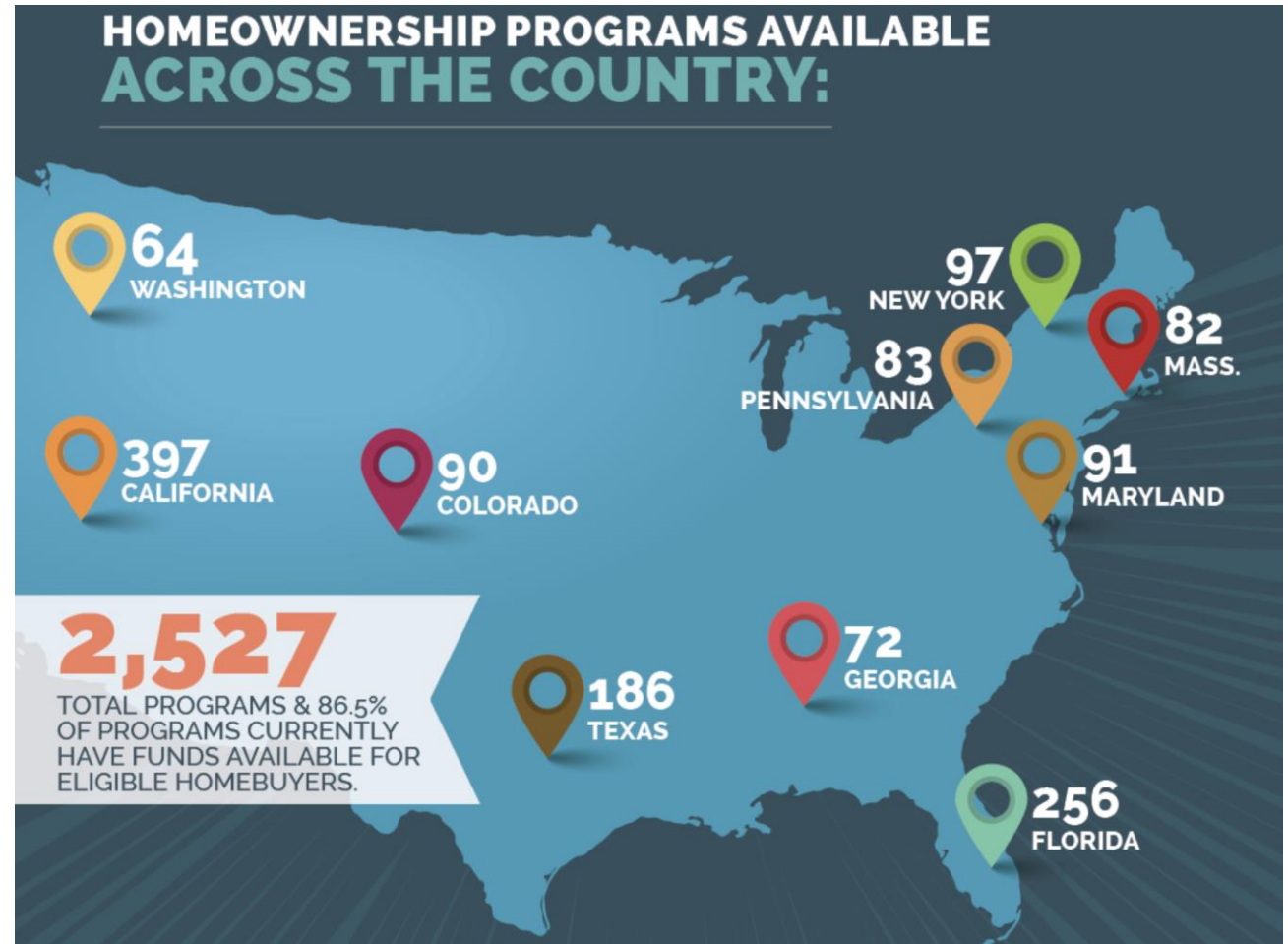
TEC I-100 2017



Current Database

- 2,500 Programs
- 1,300 Providers
- 86% Funded
- City, County, State and National

90,000 updates 2018



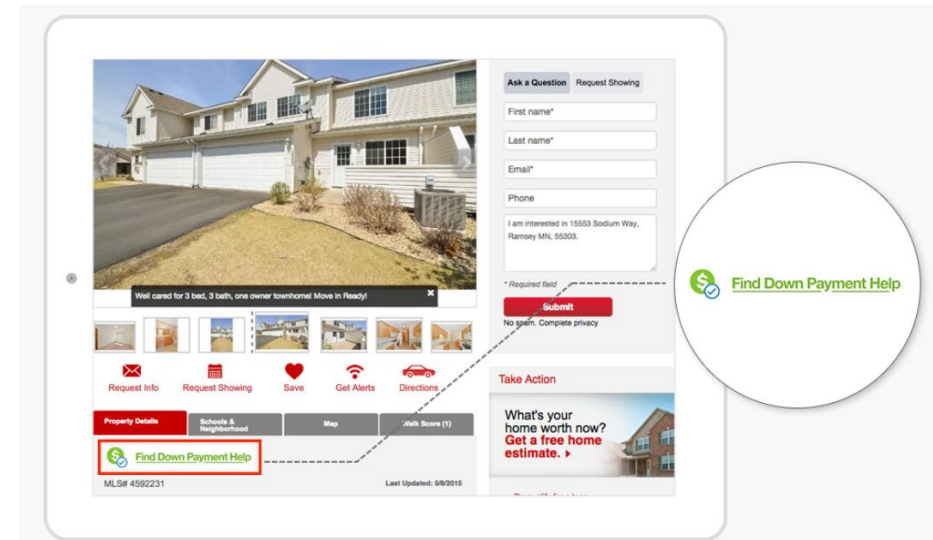
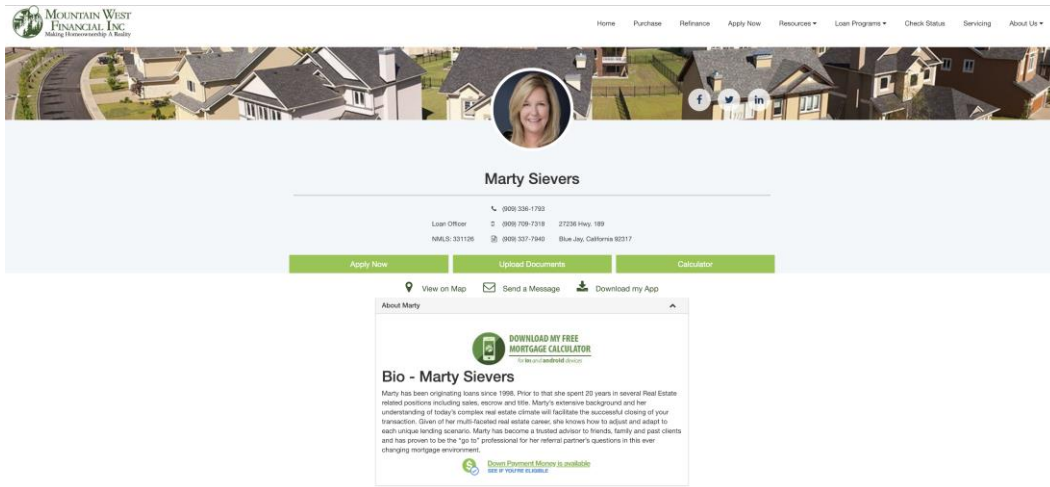
DPR 1.0 Subscribers

Lenders

- Online Directory
- LO Portal
- Consumer Portal

Multiple Listing Services

- Flag listings for program eligibility
- Connect Realtors to your lenders
- Educate and homebuyers



DPR 2.0 Users

- GSEs
- HFAs
- Non-Profits
- Consumers
- Real Estate Services
 - Agents and Brokers
 - Realtor Associations
 - MLSs
 - Homebuilders
- Digital Marketing Firms
- Government Policy-Makers
- Corporate H-R
- Lenders
 - Banks
 - Non-Banks
 - Credit Unions
- Vendors
 - LOS
 - POS
 - AUS
 - Pricing Engines
 - Doc Prep
 - Fulfillment Firms
 - 3rd Party Verification Firms
 - Data Aggregators