

**Treasury Management** 

# The path to long-term improvement

# Learning from the past to create a more resilient future.

Recent economic disruption has revealed the many weaknesses in long-established business processes.

## What's impacting your industry?

In times of crisis, government entities can face particular challenges, including:

- Increased risk exposure stemming from manual or paper-based processes
- Budget shortfalls due to emergency expenditures and changes in tax- and fee-based collections
- Fraud attempts specifically targeted to the government sector

#### While you can't predict what's coming next, you can, at least, prepare.





Streamline your payables to improve cash flow

Automate your receivables to drive efficiency



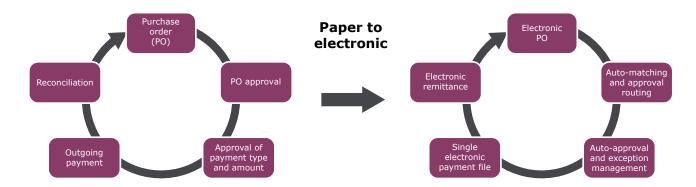
Focus on fraud mitigation

#### Streamline payables to improve cash flow

Set Days Payable Outstanding (DPO) benchmarks, align payment types with payment terms, and replace paper-based payments with electronic methods like:

• ACH

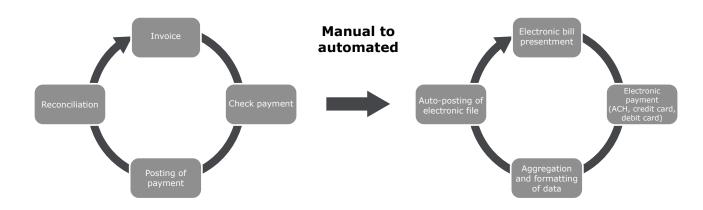
- Commercial card
- Wires
   Faster payment through the *RTP*<sup>®</sup> network and Disbursements with *Zelle*<sup>®</sup>



#### Automate receivables to drive efficiency

Speed up payment posting by adopting smarter receivables, such as:

- Convenient online bill pay
- Secure cash transport to a vault location
- Remote check deposit and image cash letter
- Bulk check processing through traditional or electronic lockbox



#### Focus on fraud mitigation

Unmask increasingly emboldened fraudsters with the help of:

- Dual approval for high-risk transactions
- Account validation services

- Mobile access to fraud prevention features like positive pay and ACH fraud filter
- Employee training and increased awareness

Remember — whether it's changing times, or just time to change, we're here to help you navigate the new normal.

## Ask your Wells Fargo relationship team for:

- A fraud report that identifies potential vulnerabilities
- A comprehensive analysis of your current processes
- Recommendations that outline your path to improvement