

1) Not necessarily a qualified structure. Need guidance from Treasury whether taxpayer can use a partnership to purchase a Qualified Opportunity Fund interest.



LOW-INCOME HOUSING TAX CREDITS:

Opportunity Zone Yield and Price Effects

Combining the low-income housing tax credit tax with opportunity zones may provide greater benefits to investors, which in turn would lead to higher equity pricing and higher investor yields. The following schedules analyze potential effects. The assumptions and methodologies used in the incremental return analysis are as follows:

- 1. Base Case: The base case scenario treats the payment of taxes deferred by virtue of the opportunity zones incentive as an additional capital contribution when the taxes are paid based on the December 31, 2026 mandatory recognition date. Implicit in this assumption is that deferred taxes can generate a return on investment equal to the internal rate of return calculated. The incremental rate of return is generated from the following three items: the 15 percent basis boost from holding the investment for at least 7 years, the time value of money of the tax deferral until December 31, 2026 and the exemption from any additional gains beyond that which was previously deferred, if applicable.
- 2. **Fair Market Value Deferral Method:** The Fair Market Value Deferral Method uses the methodology as the base case while assuming the fair market value of the investment in the Opportunity Fund on December 31, 2026 is 40% of the initial gross amount invested. The amount of deferred tax paid in 2026 is reduced to the fair market value of the investment in excess of the 15% of the gain deferred, multiplied by an assumed corporate tax rate of 21%.
- 3. Fair Market Value Modified Return Method: The Fair Market Value Modified Return Method uses the assumptions from the Fair Market Value Deferral Method except that the present value of the additional capital contribution associated with the deferred taxes is assumed to made as part of the initial capital contribution, using a 3% present value discount rate.

Disclaimer: This memorandum does not, and is not intended to, provide legal, tax or accounting advice, and readers should consult their tax advisors concerning the application of tax laws to their particular situations. The information contained herein is general in nature and based on authorities that are subject to change.

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LOW INCOME HOUSING - OPPORTUNITY ZONE INCREMENTAL BENEFIT ANALYSIS

		4%		9%			
	Base Case	Fair Market Value Deferral Method	Fair Market Value Modified Return Method	Base Case	Fair Market Value Deferral Method	Fair Market Value Modified Return Method	
Standard IRR	6.19%	6.19%	6.19%	5.89%	5.89%	5.89%	
OZ Incremental Return	4.28%	5.97%	5.00%	2.48%	3.72%	2.91%	
Total IRR	10.47%	12.16%	11.19%	8.37%	9.61%	8.80%	
Percentage Increase	69.20%	96.44%	80.74%	42.04%	63.11%	49.32%	
Relative Pricing Increment	\$0.162	\$0.263	\$0.228	\$0.098	\$0.149	\$0.101	





4% LOW INCOME HOUSING - OPPORTUNITY ZONE

SUPPLEMENTAL SCHEDULE OF FORECASTED TAX CREDIT INVESTOR RETURN - BASE CASE FOR THE PERIOD JULY 31, 2018 AND ENDING JANUARY 1, 2035

OPPORTUNITY ZONE INVESTMENT										
Date	Equity Contributions	Deferral Benefit	LIHTC	Tax Benefit (Cost) From Investment	Opportunity Zone Exemption	Deferral Tax	Exit Taxes	Cumulative Net Benefits/ Costs	Ending Investment Account	
			_	_	_				_	
7/31/2018	\$ (1,668,397)	\$ 350,363	\$ -	\$ -	\$ -	\$ - \$	-	\$ (1,318,034)		
12/31/2018	- (1,660,207)	250.262	-	(55,911)	-	-	-	(1,373,945)	266,243	
5/31/2019	(1,668,397)	350,363	-	-	-	-	-	(2,691,979)	266,243	
11/1/2019	(417,099)	87,591	-	-	-	-	-	(3,021,487)	266,243	
12/31/2019	-	-	424,823	212,494	-	-	-	(2,384,170)	(745,631)	
3/31/2020	(417,099)	87,591	-	-	-	-	-	(2,713,679)	(745,631)	
12/31/2020	-	-	463,444	126,901	-	-	-	(2,123,334)	(1,349,920)	
12/31/2021	-	-	463,444	110,493	-	-	-	(1,549,398)	(1,876,076)	
12/31/2022	-	-	463,444	105,209	-	-	-	(980,745)	(2,377,072)	
12/31/2023	-	-	463,444	104,195	-	-	-	(413,106)	(2,456,139)	
12/31/2024	-	-	463,444	99,640	-	-	-	149,977	(2,930,615)	
12/31/2025	-	-	463,444	90,474	-	-	-	703,895	(3,152,894)	
12/31/2026	-	-	463,444	88,314	127,007	(875,909)	-	506,751	(28,093)	
12/31/2027	-	-	463,444	86,528	-	-	-	1,056,723	(440,131)	
12/31/2028	-	-	463,444	98,021	-	-	-	1,618,188	(906,899)	
12/31/2029	-	-	38,620	95,496	-	-	-	1,752,304	(1,361,644)	
12/31/2030	-	-	-	93,618	-	-	-	1,845,922	(1,807,445)	
12/31/2031	-	-	-	84,858	-	-	-	1,930,780	(2,211,531)	
12/31/2032	-	-	-	82,016	-	-	-	2,012,796	(2,602,083)	
12/31/2033	-	-	-	79,978	-	-	-	2,092,774	(2,982,930)	
12/31/2034	-	-	-	67,480	-	-	-	2,160,254	(3,304,265)	
1/1/2035	-	-	-	-	_	-	-	2,160,254	_	
-	\$ (4,170,993)	\$ 875,909	\$ 4,634,437	\$ 1,569,804	\$ 127,007	\$ (875,909) \$	_			
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					Annual Afte	er Tax Internal Ra	te of Return	10.47%		
			St	andard Investn	nent Annual Afto	er Tax Internal Ra	te of Return	6.19%		
		ı								
			Invested Gain		\$ 4,170,993					
			Capital Tax Rate	e	21.00%					
			Tax on Gain		\$ 875,909	(Deferral Benefit)				



9% LOW INCOME HOUSING- OPPORTUNITY ZONE

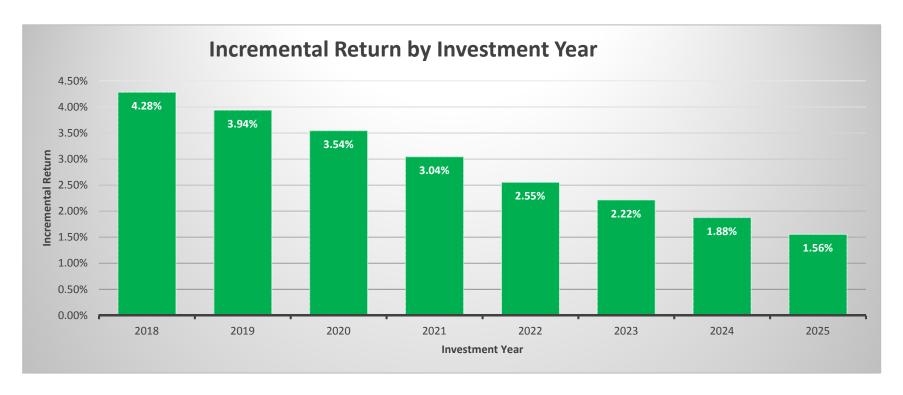
SUPPLEMENTAL SCHEDULE OF FORECASTED TAX CREDIT INVESTOR RETURN - BASE CASE FOR THE PERIOD JULY 31, 2018 AND ENDING JANUARY 1, 2035

			OP	PORTUNITY 2	ZONE INVESTM	IENT			
Date	Equity Contributions	Deferral Benefit	LIHTC	Tax Benefit (Cost) From Investment	Opportunity Zone Exemption	Deferral Tax	Tax Savings From Exit	Cumulative Net Benefits/ Costs	Ending Investment Account
7/31/2018 7/31/2019 11/30/2019 12/31/2019 12/31/2020 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2027 12/31/2027 12/31/2028 12/31/2029 12/31/2030 12/31/2030	\$ (2,034,464) \$ (6,103,393) (2,034,464)	427,238 1,281,713 427,238	\$ - 897,558 1,196,744 1,196,744 1,196,744 1,196,744 1,196,744 1,196,744 1,196,744 1,196,744 299,186	\$ - 84,339 123,455 104,471 91,567 97,076 86,679 76,538 73,448 70,259 66,968 63,572 60,067 56,449	\$	\$ (2,136,188)	\$ - - - - - - - - - - - - - - -	\$ (1,607,227) (6,428,907) (8,036,134) (7,054,237) (5,734,039) (4,432,823) (3,144,513) (1,850,694) (567,271) 706,011 160,444 1,427,446 2,691,158 3,053,916 3,113,983 3,170,431	(401,616 (989,495) (1,486,978) (1,923,009) (1,368,042) (1,780,800) (1,636,654) 6,660,067 6,325,500 6,006,605 5,703,882 5,417,856 5,149,048
12/31/2032 12/31/2033 12/31/2034 1/1/2035	\$ (10,172,322) \$	2,136,188	\$ 11,967,437	52,714 48,858 40,103 \$ 1,196,562	•		Rate of Return		4,898,03 4,665,37 4,474,40
			Invested Gain Capital Tax Rate Tax on Gain	e	\$ 10,172,322 21.00% \$ 2,136,188 (Deferral Benefi	it)		



4% LOW INCOME HOUSING - OPPORTUNITY ZONE PRICE COMPARISON - BASE CASE

	Standard	Incremental		Percentage Increase	NPV of Net Benefit	NPV of Net Benefit as a Percentage of	Relative Pricing
Year of Closing	Return	Return		over Standard	at 7.00%	Initial Investment	Increment
2018	6.19%	4.28%		69.20%	633,162	15.18%	\$0.162
2019	6.19%	3.94%	-0.34%	63.62%	601,686	14.43%	\$0.150
2020	6.19%	3.54%	-0.39%	57.25%	565,245	13.55%	\$0.136
2021	6.19%	3.04%	-0.50%	49.19%	516,473	12.38%	\$0.118
2022	6.19%	2.55%	-0.49%	41.28%	467,494	11.21%	\$0.101
2023	6.19%	2.22%	-0.34%	35.81%	434,143	10.41%	\$0.090
2024	6.19%	1.88%	-0.34%	30.36%	398,458	9.55%	\$0.079
2025	6.19%	1.56%	-0.32%	25.15%	323,505	7.76%	\$0.068





9% LOW INCOME HOUSING- OPPORTUNITY ZONE PRICE COMPARISON - BASE CASE

							NPV of Net Benefit	
	Standard	Incremental Return		Percentage Increase	NP	V of Net Benefit	as a Percentage of	Relative Pricing
Year of Closing	Return	over Standard		over Standard		at 7.00%	Initial Investment	Increment
2018	5.89%	2.48%		42.04%	\$	988,601	9.72%	\$0.0977
2019	5.89%	2.17%	-0.30%	36.90%		892,836	8.78%	\$0.0875
2020	5.89%	1.91%	-0.27%	32.37%		805,566	7.92%	\$0.0780
2021	5.89%	1.48%	-0.42%	25.20%		656,224	6.45%	\$0.0625
2022	5.89%	1.17%	-0.31%	19.91%		537,062	5.28%	\$0.0510
2023	5.89%	0.91%	-0.27%	15.37%		425,900	4.19%	\$0.0405
2024	5.89%	0.64%	-0.26%	10.92%		307,230	3.02%	\$0.0300
2025	5.89%	0.39%	-0.25%	6.60%		180,274	1.77%	\$0.0185

