

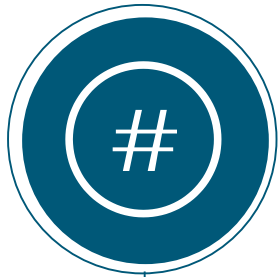
CONFIDENTIAL



The Digital Mortgage Market

NCSHA Annual Conference

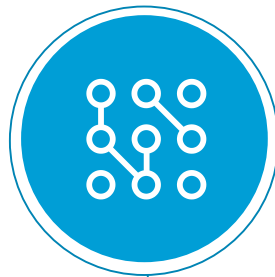
October 16, 2018



#AND



Income & Asset
Verification



APIs



eMortgage



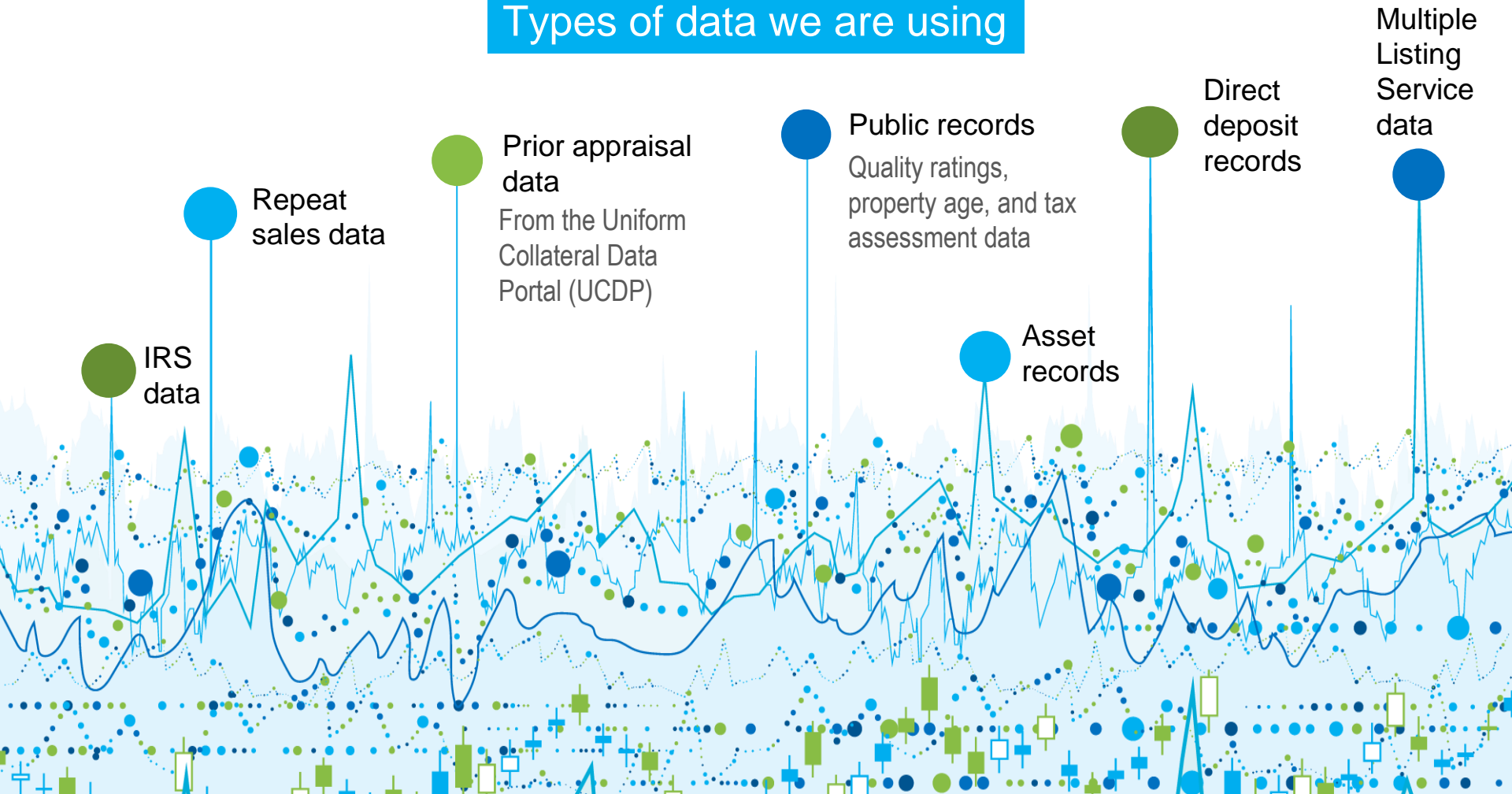
ULDD
Phase 3



Single
Security

Big Data is at the Foundation of Our Capabilities

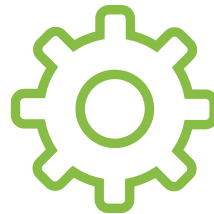
Types of data we are using



Running both GSE automated underwriting system



More options for
borrowers



Operational
efficiencies



Maximize
fungibility

We're delivering income & asset validation through third-party sources via Loan Product Advisor

Borrowers provide information allowing electronic access to income and asset data

W-2 Income
Verification

Self-Employed
Income verification

Benefits of Income & Asset Verification



Speeds up
borrower
qualifications



Reduced
documentation and
faster underwriting



Cost effective
method of
assessing
income and
assets



Reduced risk – Rep
and Warrant relief

What is an API?



Catalog of services to complement our Loan Advisor Suite tools and capabilities



Developer API portal for clients and vendors



Data, Decisions and Insights when you want them



Help drive efficiencies

eClosing/eMortgage Enablers	Current Status
Electronic Recording	80% of the country's population lives in a eRecording enabled county
Electronic Notarization	eNotarization bills introduced in several states
Insurer/Investors	VA and FHA accept electronic signatures on loan documents (FHA excludes eNote)
Warehouse Lenders	Several warehouse lenders ready to provide eNote warehouse line
Servicing	CENLAR, LoanCare and Dovenmuehle ready to sub-service eNotes
Document Custodians	Deutsche Bank is working on eNote custody
Technology	Several vendor solutions available eNote format is being updated to minimize complexity

Industry momentum has sped up significantly. We see a greater number of implementations in progress than what we have seen in the last 5 years combined.



Purchasing eMortgages since 2006 and ready to support growing demand



Providing a well-established review process for Freddie Mac Sellers to deliver eMortgages



Actively on-boarding new eMortgage and Warehouse Lenders



Offering operational efficiencies over competition in the marketplace

Benefits of eMortgage



Better
customer
experience



Operational &
process efficiencies
for closing agents
& lenders

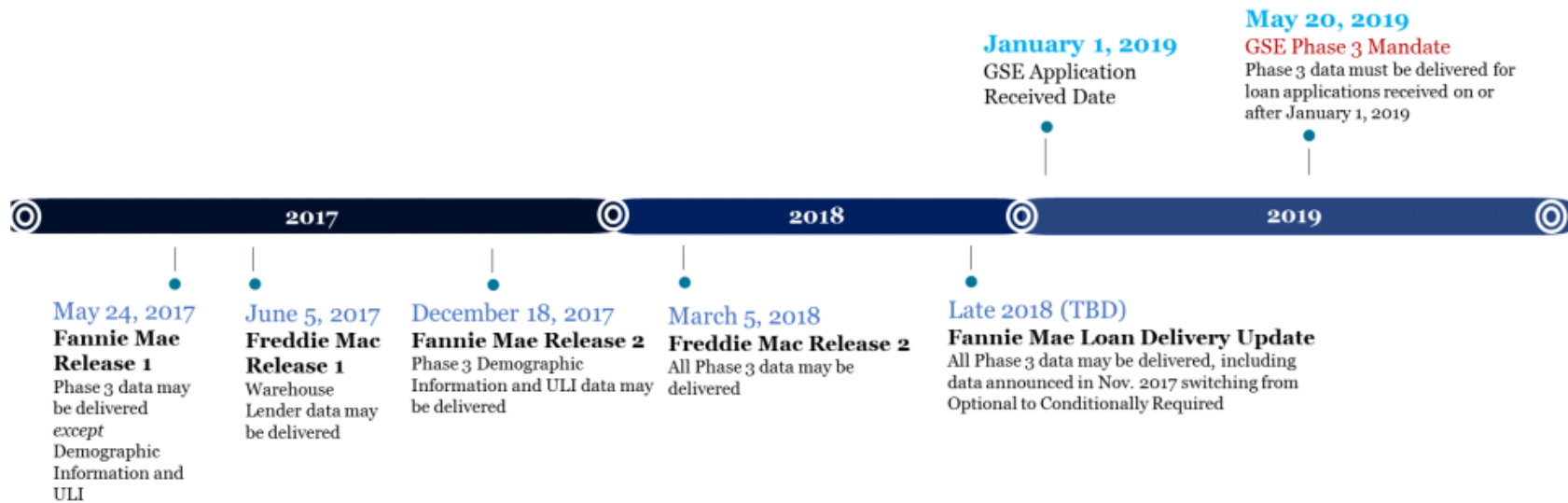


Financial
efficiencies
for lenders



Reduced risk for
warehouse lenders
& servicers

Uniform Loan Delivery Dataset (ULDD) Phase 3 Timeline



Fannie Mae/Freddie Mac Confidential Commercial Information; FOIA Exemption Requested

The GSEs continue to align on our data requirements.

Data Points

Net new 29

Activated 2 previously
optional

Enumerations

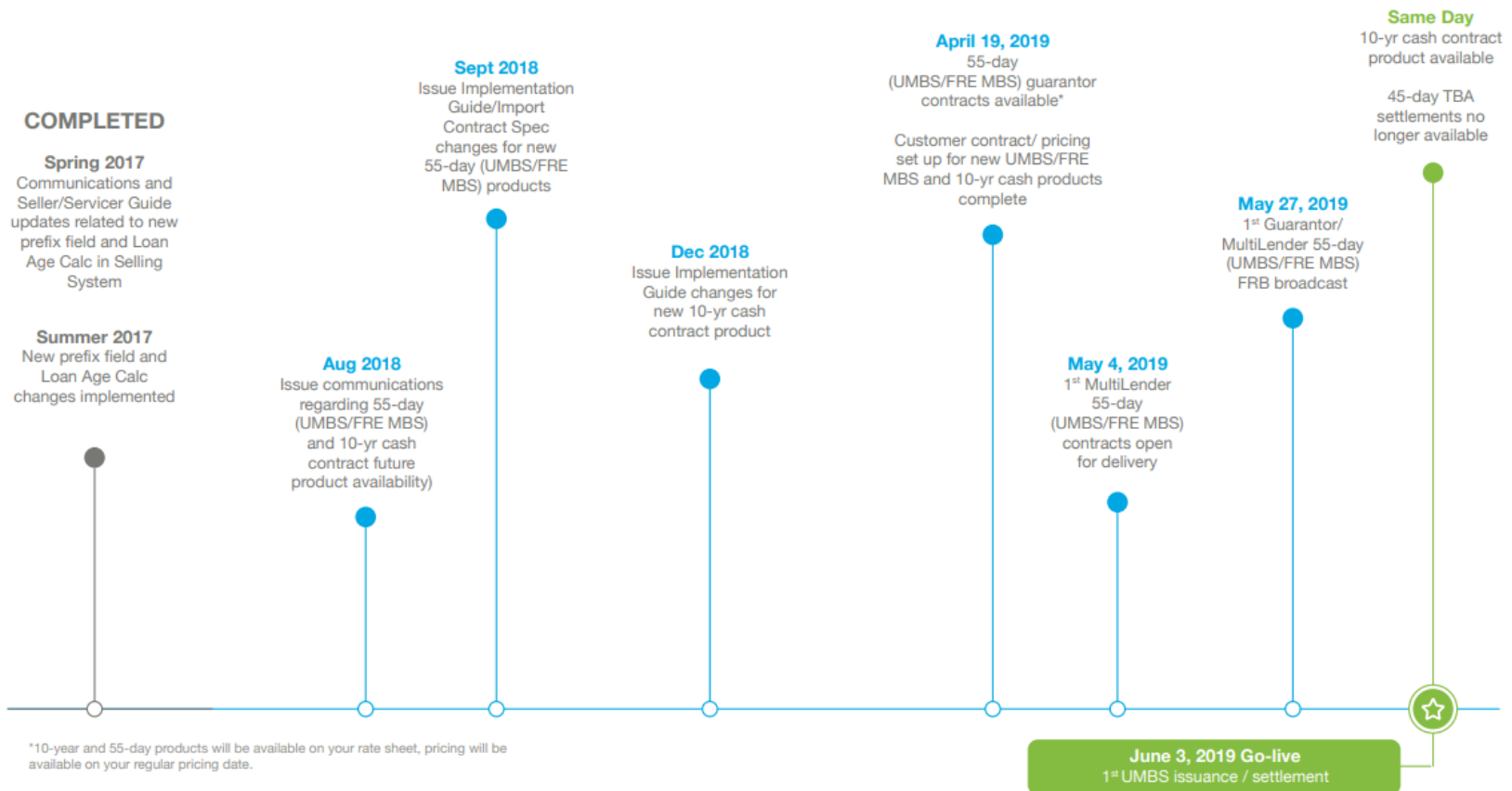
New 11

Removed 2

Modified 2

Single Security: What Does It Mean for Freddie Mac Seller/Serviceicers

This timeline shows relevant dates for Seller/Serviceicers in relation to the first UMBS issuance in June 2019.



Visit FreddieMac.com/single_security

[Subscribe](#) to Single Security and CSP updates

Coming June 2019

Moving to an industry standard monthly investor reporting cycle beginning on the first of the month

Allowing for daily loan-level reporting and editing

Adopting a single common remittance due date for principal and interest on all loans

Drafting funds due from you directly on the remittance due date

Testing begins Q4 2018

Stop by our booth in the Showplace for additional resources:

Loan Advisor Suite tools and capabilities

Getting Ready to Use eDisclosures and eClosings

Going “e” With Your Mortgage Business Fact Sheet

And more!