Agency: Washington State Housing Finance Commission

WSHFC'S STATE LEGISLATIVE CAMPAIGN TO REGULATE OUT-OF-STATE BOND ISSUERS

Legislative Campaign: State Campaign

Introduction:

During the last decade, the Washington State Housing Finance Commission has become aware of bonds being issued in Washington by issuers based in other states. On two occasions, once for a religious college and once for a religious high school, issuers based in other states (Missouri and Colorado, respectively) had issued tax exempt bonds that would not have been allowed under Washington law. However, it was not until 2009, when the Wisconsin Legislature created the Public Finance Authority (PFA), that the Commission became concerned about out of state issuers becoming competitors to Washington's five statewide bond issuing authorities.

The PFA was created in Wisconsin for the explicit purpose of being a national bond issuer. However, during the creation of the PFA, the Wisconsin legislature provided that the PFA could not issue bonds in Wisconsin for housing, economic development, educational or health care facilities without the approval of two previously existing Wisconsin state bond issuers. No such prior approval was required if the PFA intended to issue bonds in the other 49 states.

In 2010, the Commission became aware that the State of Illinois had passed legislation regulating the issuance of bonds by out of state issuers by requiring the approval of the Governor before such bonds could be issued. Following discussions with the Illinois agency, the Commission wrote a letter to the PFA making them aware of Washington's concerns about out of state issuers and indicating we intended to seek legislation to regulate the issuance of bonds in Washington by out of state issuers.

The Commission also became aware of the fact that the PFA was staffed and operated by a private for-profit company from California that was under scrutiny because of its operating procedures and the profits of its owners while operating two governmental organizations in California. This added to the desire of the Commission to seek legislation to regulate out of state issuers proposing to issue bonds in Washington.

Drafting Legislation with Other Statewide Issuers:

Working with the Commission's bond counsel and bond counsel for the four other existing statewide issuers, draft legislation was developed that would require the approval of the Governor before an out of state issuer could issue bonds in Washington, similar to the Illinois law. We also added a prohibition a prohibition against an out of state issuer receiving an allocation of Washington's normally scarce Private Activity Bond Cap as an additional regulating factor to bond issuance by an out of state issuer. The partnership forged between the five statewide issuing authorities during this drafting process remained in place throughout the legislative process.

Coordinating with the Governor and State Agencies:

Following the development of draft legislation, the Commission met with the Governor's Office and with the Department of Commerce, which allocates Private Activity Bond Cap in Washington, to obtain their buy-in on the proposed legislation. During this process, the Governor asked that her office not be involved and suggested that

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the appropriate statewide issuing authority review and approve (or deny) permission for a proposed bond issue by an out of state issuer. The Department of Commerce did not have any suggested revisions for the draft and supported the draft legislation.

Obtaining Legislative Sponsors:

Once the draft legislation was ready, the Commission's Executive Director approached legislators with whom the Commission had previously worked to sponsor the legislation. State Representative Hans Dunshee, Chair of the House Capital Budget Committee, sponsored the agency request bill in the House (House Bill 1761) with Representative Timm Ormsby co-sponsoring. Newly elected State Senator (former State Representative) Maralyn Chase, sponsored the agency request bill in the Senate (Senate Bill 5618) with Senator Adam Kline and Senator Steve Hobbs co-sponsoring. All legislators were asked to sponsor the bills because they were familiar with the five statewide bond issuing authorities in Washington and had worked on legislation dealing with tax exempt bonds in the past.

Working the Bills during the Legislative Process:

House Bill 1761 was referred to the House Capital Budget Committee, as anticipated. Senate Bill 5618 was referred to the Senate Financial Institutions, Housing and Insurance Committee, chaired by Senate co-sponsor, Steve Hobbs. Both bills were arranged to be heard early in the session through work with committee staff and the committee chairs.

The House Capital Budget Committee is a very active and knowledgeable committee. The Commission and other issuing authorities were asked by the committee to provide a significant amount of information to the committee regarding their history of bond issuances for the past ten years, their outstanding debt and a sample of the type of projects for which they had issued bonds during that period. All of this occurred after HB 1761 was heard in committee but before any committee action was taken on the bill.

The Senate Financial Institutions, Housing and Insurance Committee (FIHI) was reorganized during this session of the legislature. The previous chair had not been re-elected in 2010 and the former Vice Chair of the committee, Senator Hobbs, was the new chair. In addition, several of the former members of the committee had not returned and several new members had been appointed to the committee. Therefore, while the Commission had worked with the committee previously, it was under new leadership and had new members. The committee also had a history of working very cooperatively with the Republican minority and this meant we had to have their consent to move the bill out of committee.

Working with our partner bond issuing agencies, the Commission testified before both committees in support of the legislation. It was necessary to request a small technical amendment in the bill language in both committees

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Bond Issuers

based on further input and concerns from bond counsel that worked with local government entities that issued bonds in Washington. There was no opposition to either bill during hearings and the House committee voted the amended bill out of committee unanimously. However, in the Senate, the ranking Republican member raised concerns about the bill but agreed to allow the amended bill to move out of committee on a 4-2 vote only at the request of the chair.

A Funny Thing Happened on the way to Passage:

The Senate was the first body to take up the legislation on the floor. SB 5618 was expected to easily pass with support from the majority Democratic Caucus of the Senate. However, when the bill was brought up for a floor vote, a conservative group of Democratic Senators, known as the "Road Kill Caucus", decided to teach newly elected Senator Chase, who is very liberal and had been trying to amend and defeat legislation she considered too conservative on the floor, despite previous approval by the Senate Democratic Caucus. Seven members of the Road Kill Caucus voted with the Republican Majority and the Senate bill, the first sponsored by Senator Chase to reach the floor, went down to defeat. An effort to reconsider did not receive enough votes. House Bill 1761, on the other hand, passed out of the House by a vote of 96-0 with both Democrat and Republican support.

When HB 1761 was heard in the Senate FIHI committee, the ranking Republican member again raised concerns about the bill that needed to be addressed. By working with the other members of the Republican caucus on the committee and the committee chair to delay a vote, the Commission and our partners were able to provide a significant amount of information to the Ranking member about the benefits received by his district from the issuance of tax exempt bonds by Washington statewide issuers. The final argument that cemented the Senator's support was the suggestion that if a Washington state issuer did something he didn't like, he could call them to Olympia and take them to task. However, should an out of state issuer do something he didn't like through a bond issue in his district, he was not likely to get on an airplane and fly to Wisconsin to take them to task.

In addition, we agreed to amend the bill on the floor to add reporting requirements by statewide issuers to keep the legislature informed about the outcome of proposed bond issues by out of state issuers to ease the Senator's concerns that we were not just stifling honest competition. Having reached this agreement, HB 1761 moved out of committee by a vote of 5-1.

As agreed, HB 1761 was amended on the Senate floor to include the reporting requirements with the support of Committee Chair Hobbs and passed the Senate 48-0. The House concurred in the amendments 96-0 and Substitute House Bill 1761 was signed into law by the Governor on April 29, 2011.

Attachments: SHB 1761 and Final Bill Report SHB 1761

FINAL BILL REPORT SHB 1761

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Synopsis as Enacted

Brief Description: Limiting private activity bond issues by out-of-state issuers.

Sponsors: House Committee on Capital Budget (originally sponsored by Representatives Dunshee and Ormsby; by request of Washington State Housing Finance Commission).

House Committee on Capital Budget Senate Committee on Financial Institutions, Housing & Insurance

Background:

<u>Tax-Exempt Private Activity Bonds.</u>

The federal tax code classifies state and local bonds as either governmental bonds or private activity bonds. Governmental bonds are for projects that benefit the general public and are issued by government entities. Private activity bonds are issued for the benefit of private entities. Generally, the interest on state and local governmental bonds is exempt from federal taxation, and the interest on most private activity bonds is not tax exempt. However, when private activity bonds are used for projects that also have a substantial public benefit, the bonds may qualify for federal tax exempt status. Qualifying activities include housing, manufacturing, education, and environmental facilities. Because interest earned by investors on these bonds is not subject to the federal income tax, investors are willing to accept a lower interest rate, and this lower rate reduces the costs of the project to the issuer and the project developer.

Tax-exempt private activity bonds are not obligations or pledges of the full faith and credit of the state or its political subdivisions. Tax-exempt private activity bonds are non-recourse bonds. The repayment of the bond is the responsibility of the user of the bond proceeds.

State Bond Cap Allocation.

Federal law limits the total dollar amount of certain tax-exempt private activity bonds that may be issued annually in a state. Each state's "bond cap" is calculated according to a federal formula. For 2011, Washington's bond cap is \$638.8 million. The allocation of the state's bond cap is determined by statute as follows: housing, 32 percent; "small issue" manufacturing, 25 percent; student loans, 15 percent; "exempt facilities" such as local transportation, energy, and environmental facilities, 20 percent; and a "remainder/ redevelopment" category, 8 percent. The Department of Commerce (Commerce) administers

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This analysis was prepared by non-partisan legislative staff for the use of legislative members in their deliberations. This analysis is not a part of the legislation nor does it constitute a statement of legislative intent.

the state's Bond Cap Allocation Program (BCAP). The BCAP authorizes the issuance of taxexempt private activity bonds, reviews and approves projects for compliance with federal and state law, and monitors bond issuances to ensure that the state does not exceed the annual total.

Tax-exempt private activity bonds not subject to the bond cap are those used for capital projects owned by 501(c)(3) nonprofit organizations, such as health care facilities, higher education buildings and facilities, and local community facilities such as YMCAs, job training facilities, and museums.

Using Tax-Exempt Private Activity Bonds for Washington Projects.

Project developers pursuing use of tax-exempt private activity bonds must work with a bond issuing authority (authority). In Washington there are five statewide authorities and a number of local authorities. The statewide authorities are the Washington State Housing Finance Commission, the Washington Economic Development Finance Authority, the Washington State Higher Education Facilities Authority, the Washington State Health Care Facilities Authority, and the Tobacco Settlement Authority. These statewide authorities are limited by law to financing projects within the state. Examples of local authorities include the industrial development corporations of the Port of Bellingham and Spokane County, and the Seattle, Tacoma, and Vancouver Housing Authorities.

An authority assesses a given project and financing options. If the project qualifies for taxexempt private activity bonds and is in a category that is subject to bond cap allocation, the authority applies to the BCAP for approval to issue bonds against the bond cap for that category. State law prescribes the process and criteria for requesting and granting such approval.

Under federal law, tax-exempt private activity bonds may not be issued for a project until approved by each government having jurisdiction over the area in which the facility is to be located. A public hearing and approval by the elected body is the standard method for obtaining public approval.

Out-of-State Bond Issuing Authorities.

Three states—Wisconsin, Missouri, and Colorado—have laws allowing in-state bond issuing authorities to finance projects in all 50 states. The most recent is the Wisconsin Public Finance Authority (PFA), established in legislation enacted in 2010.

The PFA is authorized to issue tax-exempt and taxable bonds for projects located within or outside Wisconsin and may apply to any unit of government, within or outside the state, for an allocation of the tax-exempt private activity bond cap. Before issuing bonds on any economic development, housing, health, or education facilities in Wisconsin, the PFA must receive approval from the Wisconsin Housing and Economic Development Authority or the Wisconsin Health and Educational Facilities Authority. The Wisconsin law is silent on state-level approvals or requirements the PFA must seek or meet in other states in order to issue bonds. However, the law does prohibit the PFA from issuing bonds to finance a capital improvement project until a political subdivision within whose boundaries the project is to be located has approved the financing.

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Summary:

An issuer of private activity bonds, formed or organized under the laws of another state and proposing to issue bonds for a project within Washington, is required to provide specific information to the relevant Washington statewide issuing authority and receive its approval to proceed to public hearing.

The following information must be received by the authority at least 120 days prior to the public hearing for the proposed bond issuance: (1) a copy of the proposed notice of public hearing; (2) the maximum stated principal amount of the bond; (3) the facility description and location; (4) the finance plan; (5) the bond issuer's name; (6) the facility owner or principal user; (7) how the project will meet Washington's public policy objectives and requirements, and those of the authority; and (8) payment of a project review fee established by the authority.

If the authority finds that the facility and information submitted are consistent with the state's laws, public policy, and best interests, then the authority must authorize the relevant government unit in writing to proceed with the public hearing. If the authority finds the facility and information submitted inconsistent with the state's laws, public policy, and best interests, the public hearing may not proceed and the bonds may not be issued by the out-of-state issuer.

Each statewide bond issuing authority that is notified by an out-of-state bond issuer of a proposal to issue bonds in Washington must report to the appropriate legislative committees documenting: the number, description, cost, and location of a proposed project; whether the project was approved by the issuing authority; and its reasons for a disapproval. Reports must be submitted annually from 2011-2014, and every five years after.

Commerce is prohibited from making an allocation of the state bond cap to a bond issuing authority formed or organized under the laws of another state.

Votes on Final Passage:

House 96 0

Senate 48 1 (Senate amended) House 97 0 (House concurred)

Effective: July 22, 2011

CERTIFICATION OF ENROLLMENT

SUBSTITUTE HOUSE BILL 1761

Chapter 211, Laws of 2011

62nd Legislature 2011 Regular Session

ISSUANCE OF BONDS--OUT-OF-STATE ISSUERS

EFFECTIVE DATE: 07/22/11

Passed by the House April 14, 2011 Yeas 97 Nays 0

FRANK CHOPP

Speaker of the House of Representatives

Passed by the Senate April 7, 2011 Yeas 48 Nays 1

President of the Senate

CERTIFICATE

I, Barbara Baker, Chief Clerk of the House of Representatives of the State of Washington, do hereby certify that the attached is **SUBSTITUTE HOUSE BILL 1761** as passed by the House of Representatives and the Senate on the dates hereon set forth.

BARBARA BAKER

Chief Clerk

BRAD OWEN

Approved April 29, 2011, 4:08 p.m.

FILED

April 29, 2011

CHRISTINE GREGOIRE

Governor of the State of Washington

Secretary of State State of Washington

SUBSTITUTE HOUSE BILL 1761

AS AMENDED BY THE SENATE

Passed Legislature - 2011 Regular Session

State of Washington 62nd Legislature 2011 Regular Session

House Capital Budget (originally sponsored by Representatives Dunshee and Ormsby; by request of Washington State Housing Finance Commission)

READ FIRST TIME 02/22/11.

- AN ACT Relating to limiting private activity bond issues by out-of-1
- 2 state issuers; amending RCW 39.46.020 and 39.86.140; and adding a new
- 3 section to chapter 39.46 RCW.

- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 5 Sec. 1. RCW 39.46.020 and 2001 c 299 s 15 are each amended to read as follows: 6
- 7 Unless the context clearly requires otherwise, the definitions in this section apply throughout this chapter.
- 9 (1) "Bond" means any agreement which may or may not be represented 10 by a physical instrument, including notes, warrants, or certificates of indebtedness, that evidences an indebtedness of the state or a local 11 government or a fund thereof, where the state or local government 12 agrees to pay a specified amount of money, with or without interest, at
- 13
- 14 a designated time or times to either registered owners or bearers,
- 15 including debt issued under chapter 39.50 RCW.
- 16 (2) "Host approval" means an approval of an issue of bonds by an
- 17 applicable elected representative of the state or local government,
- having jurisdiction, for purposes of section 147(f)(2)(A)(ii) of the 18

- internal revenue code, over the area in which a facility is located that is to be financed with bonds issued by an issuer that is not the state or a local government.
 - (3) "Local government" means any county, city, town, special purpose district, political subdivision, municipal corporation, or quasi municipal corporation, including any public corporation created by such an entity.
 - $((\frac{3}{2}))$ $(\frac{4}{2})$ "Obligation" means an agreement that evidences an indebtedness of the state or a local government, other than a bond, and includes, but is not limited to, conditional sales contracts, lease obligations, and promissory notes.
- 12 $((\frac{4}{}))$ (5) "State" includes the state, agencies of the state, and public corporations created by the state or agencies of the state.
- 14 $((\frac{5}{}))$ $\underline{(6)}$ "Treasurer" means the state treasurer, county 15 treasurer, city treasurer, or treasurer of any other municipal corporation.
- NEW SECTION. Sec. 2. A new section is added to chapter 39.46 RCW to read as follows:
 - (1) It is the policy of this state that in order to maintain an effective system of monitoring the use of federal subsidies within the state, facilities within the state proposed to be financed with bonds issued by an issuer formed or organized under the laws of another state must receive prior approval from the statewide issuer authorized by the laws of Washington to issue bonds for the proposed project in accordance with this section.
 - (2)(a) At least one hundred twenty days prior to the public hearing for the proposed issuance of bonds for a project located in this state by an issuer formed or organized under the laws of another state, the issuer must notify the statewide issuer authorized under the laws of Washington to issue bonds for the proposed project and provide the information required under (b) of this subsection.
 - (b) The following items and information must be received by the statewide issuer authorized under the laws of Washington to issue bonds for the proposed project:
- 35 (i) A copy of the proposed notice of public hearing pertaining to 36 the facilities, providing the date and location of the proposed 37 hearing;

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- 1 (ii) The maximum stated principal amount of the bonds;
- 2 (iii) A description of the facility, including its location;
 - (iv) A description of the plan of finance;
 - (v) The name of the issuer of the bonds;

- 5 (vi) The name of the initial owner or principal user of the 6 facility;
 - (vii) A description of how the project will meet the public policy requirements and objectives of this state including the policies of the statewide issuer under Washington law; and
 - (viii) A check in the amount established by the statewide issuer under Washington law to perform the review.
 - (c) If the statewide issuer authorized to issue the bonds under Washington law determines that the facility and the items and information submitted under (b) of this subsection are consistent with the laws and public policy of the state and are in the best interest of the state, then the statewide issuer shall issue a written approval under this section authorizing the governmental unit to grant its host approval of the public hearing in its discretion.
 - (d) If the statewide issuer authorized to issue the bonds under Washington law determines that the facility and the items and information submitted under (b) of this subsection are not consistent with the laws and public policy of the state and are not in the best interest of the state, then the public hearing may not proceed and the bonds may not be issued by an issuer formed or organized under the laws of another state.
 - (3)(a) By December 1, 2011, annually each December 1st until December 1, 2014, and December 1st every five years thereafter, each statewide issuer receiving the notice required by subsection (2) of this section from an issuer formed or organized under the laws of another state shall, within existing funds, submit a report to the appropriate committees of the legislature.
 - (b) Each report under (a) of this subsection must provide, for annual reports the following information from the previous fiscal year, and for other reports the following information from each of the previous fiscal years:
- 36 (i) The number of proposed projects for which the statewide issuer 37 received notice and the information described under subsection (2) of 38 this section;

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- 1 (ii) A description of the projects for which notice was submitted;
 - (iii) The dollar amount of each proposed project;
- 3 (iv) The location of each proposed project;

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- 4 (v) Whether the proposed project was approved by the statewide 5 issuer; and
- 6 (vi) For any project that was not approved by the statewide issuer,
 7 the reasons for the statewide issuer's decision.
- 8 Sec. 3. RCW 39.86.140 and 2010 1st sp.s. c 6 s 8 are each amended to read as follows:
- 10 (1) No issuer may receive an allocation of the state ceiling
 11 without a certificate of approval from the agency. The agency may not
 12 make an allocation of the state ceiling to an issuer formed or
 13 organized under the laws of another state.
 - (2) For each state ceiling allocation request, an issuer shall submit to the agency, no sooner than ninety days prior to the beginning of a calendar year for which an allocation of the state ceiling is being requested, a form identifying:
 - (a) The amount of the allocation sought;
- 19 (b) The bond use category from which the allocation sought would be 20 made;
 - (c) The project or program for which the allocation is requested;
 - (d) The financing schedule for which the allocation is needed; and
- (e) Any other such information required by the agency, including information which corresponds to the allocation criteria of RCW 39.86.130.
 - (3) The agency may approve or deny an allocation for all or a portion of the issuer's request. Any denied request, however, shall remain on file with the agency for the remainder of the calendar year and shall be considered for receiving any allocation, reallocation, or carryforward of unused portions of the state ceiling during that period.
- 32 (4) After receiving an allocation request, the agency shall mail to 33 the requesting issuer a written certificate of approval or notice of 34 denial for an allocation amount, by a date no later than the latest of 35 the following:
- 36 (a) February 1st of the calendar year for which the request is 37 made;

1 (b) Fifteen days from the date the agency receives an allocation 2 request; or

- (c) Fifteen days from the date the agency receives a recommendation by the board with regard to a small issue allocation request, should the board choose to review individual requests.
- (5)(a) For requests of the state ceiling of any calendar year, the following applies to all bond use categories except housing and student loans:
- (i) Except for housing and student loans, any allocations granted prior to April 1st, for which bonds have not been issued by July 1st of the same calendar year, shall revert to the agency on July 1st of the same calendar year for reallocation unless an extension or carryforward is granted;
- (ii) Except for housing and student loans, any allocations granted on or after April 1st, for which bonds have not been issued by October 15th of the same calendar year, shall revert to the agency on October 15th of the same calendar year for reallocation unless an extension or carryforward is granted.
- (b) For each calendar year, any housing or student loan allocations, for which bonds have not been issued by December 15th of the same calendar year, shall revert to the agency on December 15th of the same calendar year for reallocation unless an extension or carryforward is granted.
- (6) An extension of the deadlines provided by subsection (5) of this section may be granted by the agency for the approved allocation amount or a portion thereof, based on:
- (a) Firm and convincing evidence that the bonds will be issued before the end of the calendar year if the extension is granted; and
 - (b) Any other criteria the agency deems appropriate.
- (7) If an issuer determines that bonds subject to the state ceiling will not be issued for the project or program for which an allocation was granted, the issuer shall promptly notify the agency in writing so that the allocation may be canceled and the amount may be available for reallocation.
- 35 (8) Bonds subject to the state ceiling may be issued only to 36 finance the project or program for which a certificate of approval is 37 granted.

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- (9) Within three business days of the date that bonds for which an allocation of the state ceiling is granted have been delivered to the original purchasers, the issuer shall mail to the agency a written notification of the bond issuance. In accordance with chapter 39.44 RCW, the issuer shall also complete bond issuance information on the form provided by the agency.
- (10) If the total amount of bonds issued under the authority of a state ceiling for a project or program is less than the amount allocated, the remaining portion of the allocation shall revert to the agency for reallocation in accordance with the criteria in RCW 39.86.130. If the amount of bonds actually issued under the authority of a state ceiling is greater than the amount allocated, the entire allocation shall be disallowed.

Passed by the House April 14, 2011. Passed by the Senate April 7, 2011. Approved by the Governor April 29, 2011. Filed in Office of Secretary of State April 29, 2011.

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