NCSHA 2016 Annual Awards Entry Form

(Complete one form for each entry)

Deadline: Wednesday, June 15, 2016

Visit ncsha.org/awards to view the Annual Awards Call for Entries.

<u>Instructions:</u> Type entry information into the form and save it as a PDF. Do not write on or scan the form. If you have any questions contact awards@ncsha.org or 202-624-7710.

Fill out the entry name exactly as you want it listed in the program.

Entry Name:

HFA:

Submission Contact: (Must be HFA Staff Member) ______ Email:

Please provide a 15-word (maximum) description of your nomination to appear on the NCSHA website.

Use this header on the upper right corner of each page:

HFA:

Entry Name:

Select the appropriate subcategory of your entry and indicate if you are providing visual aids.

Communications	Homeownership	Legislative Advocacy	Management Innovation
Annual Report	Empowering New Buyers	Federal Advocacy	Financial
Creative Media	Encouraging New Production	State Advocacy	Human Resources
Promotional Materials and Newsletters			Operations
and Newsletters	Home Improvement and Rehabilitation		Technology
Rental Housing	Special Needs Housing	Special Achievement	Are you providing visual aids?
Encouraging New Production	Combating Homelessness	Special Achievement	Yes
	Housing for Persons with		No
Multifamily Management	Special Needs		
Preservation and Rehabilitation			



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

Overview

In 2008, the Indiana Housing and Community Development Authority ("IHCDA") and the Corporation for Supportive Housing ("CSH") launched the Indiana Permanent Supportive Housing Initiative ("IPSHI") as a public/private partnership designed to reduce chronic and long-term homelessness. IPSHI was designed to strategically allocate resources and increase partner capacity to develop permanent supportive housing based on the housing first model.

Since the launch of IPSHI, Indiana's signature mechanism for developing supportive housing has been the Indiana Supportive Housing Institute ("Institute"). Through the Institute, teams consisting of a development partner, service provider, and property management receive over 80 hours of training, including individualized technical assistance from senior IHCDA and CSH staff on topics ranging from financing and building design to service delivery and property management best practices. Teams successfully completing the Institute gain access to specifically reserved IHCDA capital and operating funding sources, including low-income housing tax credits through the Qualified Allocation Plan and project-based rental assistance through the Housing Choice Voucher Administrative Plan.

To date, 37 teams have completed the Institute, resulting in the creation of 33 developments containing 936 units of supportive housing. The 8th Institute is currently underway with four new teams participating. Most importantly, since the launch of IPSHI/the Institute in 2008, Indiana has experienced a 38% reduction in chronic homelessness.

Although the Institute continues to be an excellent model for project concept development and capacity building, in 2015 IHCDA recognized that graduating teams were facing challenges post-Institute, especially during the critical phases of construction, initial lease-up, and stabilization. These challenges arise for a number of reasons, a common one being that development team members (especially property management and service providers) may have changed from the time the team went through the Institute and the personnel in place now may have never received training on supportive housing techniques. In an effort to better provide ongoing (i.e. post-Institute) training and technical assistance, IHCDA launched a new Supportive Housing Pipeline Management process to assist teams throughout the development stage from the time of initial project concept through the 2nd year of occupancy.

The Pipeline Management Process: Technical Assistance Group

The first element of the Pipeline Management process was the creation of a Technical Assistance Group, internally referred to as the "TAG Team," consisting of two key IHCDA staff members and one staff member from the Indiana CSH office. All supportive housing developments that are somewhere between the stages of initial concept and stabilization are considered our pipeline, i.e. the universe of developments that receive technical assistance. Each development in the pipeline is assigned one of the TAG Team members as its primary point of contact, and that TAG Team member is responsible for tracking the progress of the development, identifying technical assistance needs, bringing together appropriate partners to solve issues and strengthen the project concept and operational plan, etc.

As a development progresses, its assigned TAG Team representative assesses it using various checklists tools. Developments are considered to be in one of four stages, and different assessments are used in each stage, as described below:

Pre-Institute: These developments are in the initial concept phase and have not yet attended a Supportive
Housing Institute. During this phase, the TAG Team member assesses the concept to see if it fits the goals
of the Institute and to determine the readiness of the team to move forward.



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

- Institute/Pre-Funding: These development teams are either currently working through the Institute or have
 recently completed the Institute but not yet applied for funding. During this phase, the TAG Team member
 assesses the development team's readiness to apply for funding, ensuring that the team has identified a
 site and potential appropriate sources for capital, operating, and service funding.
- Funded: These developments have obtained funding and are either in the closing or construction process.
 During this phase, the TAG Team member tracks critical deadlines to ensure the development is completed in a timely manner. In addition, during this phase the TAG Team member makes sure that the property management, service, and tenant selection plans are finalized and compliant with program requirements so that leasing can begin as soon as the development has placed-in-service.
- Operational: These developments have placed-in-service and are somewhere between initial lease-up and the end of the second year of occupancy. During this phase, the TAG Team member focuses on occupancy, eviction prevention strategies, and the provision of voluntary services.

After completing the second year of occupancy, a development is removed from the Pipeline Tracking Tool and considered to be a stable development. While it is longer subject to ongoing oversight or assessment from a TAG Team member, the development team may certainly continue to request additional assistance and the TAG Team will provide that upon request.

The TAG Team meets briefly on a weekly basis to share concerns, provide important updates, and to work on general supportive housing initiatives for the agency.

In its first year of existence, the TAG Team worked with teams on a variety of issues and provided technical assistance including drafting tenant selection plan language, assessing eviction rates and considering eviction prevention strategies, brainstorming service delivery options, etc. Prior to implementation of the TAG Team and the Pipeline Management process, these post-Institute teams would not have received outreach or formal technical assistance. Problems would have gone unidentified until a larger issue arose, likely coming to our attention through constituent complaints or monitoring findings. By being proactive in assessing technical assistance needs, the TAG Team sees itself as a preventative measure to ensure that supportive housing operational plans are being designed correctly upfront to avoid the need for course correction later.

The Pipeline Management Process: Pipeline Committee

The second element of the Pipeline Management process was the creation of a Pipeline Committee consisting of a cross-departmental and cross-organizational team of stakeholders with a common interest in ensuring the success of supportive housing developments in Indiana. Upon creation, the Pipeline Committee was charged with the following tasks:

- To ensure that there is good communication and collaboration between the supportive housing team and the local community to maximize the impact of the development;
- To monitor progress of supportive housing teams/developments from concept through the first two years of operation;
- To coordinate funding resources and project funding needs; and
- To ensure that supportive housing developed in Indiana is targeted to the most vulnerable populations, affordable, and based on a housing first model with the key principles of harm reduction, eviction prevention, and voluntary services.

Within IHCDA, the Pipeline Committee consists of members from the Real Estate Development team (capital resources), Community Services team (operating resources), and Research & Innovation. In addition, the Committee includes individuals from CSH, the Federal Home Loan Bank of Indianapolis, and the Indiana



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Department of Mental Health & Addiction. The full committee meets every other month and discusses every development within the current pipeline. During the meeting, the lead TAG Team member for each development provides a status update to the full Committee, focusing on recent achievements and/or challenges. Each Committee member has the chance to share additional information they may have about the development, as well as to share questions or concerns. Besides achieving the desired outcome of better management of our supportive housing pipeline, the Committee has also contributed to an increased collaborative spirit between all organizations involved.

Why should this be considered?

The Indiana Supportive Housing Pipeline Management process is worthy of consideration by NCSHA for an award in the category of "Special Needs Housing: Combating Homelessness" for the following reasons:

- The process is an innovative way of providing ongoing technical assistance to providers of supportive housing.
- The process is replicable and cost-effective. The only costs are staff time and the process could be implemented by any HFA willing to invest the time to set up a pipeline management process and establish the necessary working relationships.
- The process effectively employs partnerships. Through the Pipeline Committee, as an example, IHCDA is bringing in multiple interested stakeholder agencies to share information on the status of supportive housing developments in the state and to coordinate resources.
- The process helps IHCDA achieve one of its agency strategic priorities of serving the housing needs of the
 most vulnerable populations. The technical assistance provided through the TAG Team and the
 coordination achieved through the Pipeline Committee ensures that supportive housing developed in
 Indiana will be of the highest quality for the vulnerable residents that will be served.



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Appendix A

Pipeline Tracking Tool – spreadsheet tool used to track the entire pipeline.

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13	SAMPLE PROJECT	Units	FMI	R	Term		Annual Rental	Assistance	Operations Budget	% Covered by RA		CoC Units	CoC SRA		Sec 8 Units	Sec 8 P8V		Other Units
STATUS	Total Units		0								Total Units	0			0			0
Institute	1 BR		0 \$	646.00		12	\$						\$			ŝ		
	2 BR		0 \$	805.00		12	\$						\$			\$		
TAG	38R		0 \$	1,008.00		12	\$						\$			\$		
Matt	4 BR		0 \$	1,076.00		12	S	-					S	-		S		
					Σ Annual RA		\$						\$			\$		
14	SAMPLE PROJECT	Units	FMI	R	Term		Annual Rental	Assistance	Operations Budget	% Covered by RA		CoC Units	CoC SRA		Sec 8 Units	Sec 8 PBV		Other Units
STATUS	Total Units		0								Total Units	0			0			0
Operational	1 8R		0 8			12	s						S			s		
	2 BR		0 5			12							Š			S		
TAG	38R		0 5			12	S						S			S		
Lori	4 BR		0 8			12	S						S			S		
					2 Annual RA		\$						\$			\$		
15	SAMPLE PROJECT	Units	FMI	R	Term	_	Annual Rental	Assistance	Operations Budget	% Covered by RA		CoC Units	CoC SRA		Sec 8 Units	Sec 8 PBV	_	Other Units
STATUS	Total Units		0				Pennious recursor		operations conget	A COTO CO 0 7 101	Total Units	0			0	300000		0
Operational	1 BR		0 \$			12	c				Total VIIIIS		c			e		
Operational	2 BR		0 8	-		12							0	÷			•	
TAG	38R		0 \$	-		12		- :					0	•		0	•	
Rodney	38K 4 BR		0 5				5						5	•		5		
						12	>						>			>		

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. ~6~ -	•														
LIHTC (credits)	LIHTC (equity)	HOME	AHP	Other Capital 1	Other Capital 2		Debt	CSH PIL		Construction Loan	Bridge Loan	Perm Loan		Operating Reserves	Capital Reserves
				(insert source)	(insert source)					(insert lender)	(insert lender)	(insert lender)	Source	(Insert Source)	(Insert Source)
5 -	S -	5	. \$	- 5 -	\$.	Original balance	S	- 5		\$.	s -	5 .	Original Reserve	\$.	\$
Status	Provider	Status	Status	Status	Status	Outstanding	8	- \$		\$.	\$.	\$.	Balance	\$.	\$
													Per Unit Reserve	\$.	\$
LIHTC (credits)	LIHTC (equity)	HOME	AHP	Other Capital 1	Other Capital 2		Debt	CSH PIL		Construction Loan	Bridge Loan	Perm Loan		Operating Reserves	Capital Reserves
				(insert source)	(insert source)					(insert lender)	(insert lender)	(insert lender)	Source	(Insert Source)	(Insert Source)
\$.	\$ -	\$. \$	- \$ -	\$ -	Original balance	\$	- \$		\$ -	\$ -	\$.	Original Reserve	\$.	\$
Status	Provider	Status	Status	Status	Status	Outstanding	\$	- \$		\$.	\$.	\$.	Balance	\$.	\$
													Per Unit Reserve	5 .	5
LIHTC (credits)	LIHTC (equity)	HOME	AHP	Other Capital 1	Other Capital 2		Debt	CSH PIL		Construction Loan	Bridge Loan	Perm Loan		Operating Reserves	Capital Reserves
				(insert source)	(insert source)					(insert lender)	(insert lender)	(insert lender)	Source	(Insert Source)	(Insert Source)
\$ -	s -	\$	- \$	- \$ -	\$ -	Original balance	\$	- s		\$ -	\$ -	\$ -	Original Reserve	\$.	\$
Status	Provider	Status	Status	Status	Status	Outstanding	S	- \$	-	\$ -	\$ -	\$ -	Balance	\$ -	\$
													Per Unit Reserve	s -	S



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

Appendix B

Institute Assessment Checklist #1 – Concept

Indiana Housir	ng and Community Development Authority		ASSISTANCE GROUP Items
!	Supportive Housing Pipeline Checklist #1: Concept	Summarize issues related to team	
*This checklist is used to track property of the Institute of the Institut	gress of teams that are considering a supportive housing project but have tute. Information is based on the requirements of the Institute RFP.		
Lead Organization Project Location Project Name	Lead Contact Contact Phone Contact e-mail	TAG Member assigned for follow-up:	Due Date:
	TEAM INFORMATION		
Is the team in place? Yes 🔲 No		Summarize issues related to project concept/design	
Service Provider Property Management Other Key Partners Local partner involvement/suppor		TAG Member assigned for follow-up:	
COC 165 NO PHA 165	PROJECT CONCEPT/DESIGN	TAG Member assigned for follow-up.	Due Date.
Has a site been located? Yes Activity type:		Summarize issues related to target population	
Type of supportive housing:	100% Integrated I		
Total # of Units			
# of PSH Units # of Buildings		TAG Member assigned for follow-up:	Due Date:
If multiple buildings, is this single site or scattered site?		Other issues/concerns	
	TARGET POPULATION		
Chronic Homelessness FUSE If multiple, what is the primary tar	Homeless Families get population:		Due Date:
	1 of 2		of2



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Appendix B

Institute Assessment Checklist #2 – Institute / Pre-Funding

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Indiana Hous	ing and Community Development Authority	TARGET POPULATION
Ch	Supportive Housing Pipeline ecklist #2: Institute / Pre-Funding	Chronic Homelessness
	ogress of teams that are in the Institute or have completed the Institute but	Has the tenant selection plan been reviewed by IHCDA/CSH? Yes No Does the tenant selection plan have issues? Yes No
Lead Organization	Lead Contact	SUPPORTIVE SERVICES
Project Location Project Name	Contact Phone Contact e-mail	Has the supportive service plan been reviewed by IHCDA/CSH? Yes No Does the supportive service plan have issues? Yes No
	TEAM INFORMATION	SERVICE FUNDING SOURCES
Developer Service Provider Property Management Other Key Partners Local partner involvement/suppo	PROJECT CONCEPT/DESIGN Yes No Does the team have site control? Yes No No	Source Is funding secured? Yes No Direct Leveraged Orect Leveraged Orect No Direct New Yes No Direct Leveraged Source Is funding secured? Yes No Direct Leveraged Source Is funding secured? Yes No Direct Is funding secured?
Type of supportive housing:	100% Integrated	Direct Leveraged
Total # of Units	# Studio / OBR units	CAPITAL FUNDING SOURCES
# of PSH Units # of Buildings If multiple buildings, is this single site or scattered site?	# 1 BR units # 2 BR units # 3 BR units	Source Is funding secured? Yes No Direct Leveraged Source Is funding secured? Yes No Direct Leveraged Source Is funding secured? Yes No Source Is funding secured? Yes No
	lof5	Direct Leveraged 2 2 of 5 Supportive Housing Pipeline Checklist #2: Institute Pre-Funding



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

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GRADU	ATION CHECKLIST	TECHNICAL	ASSISTANCE GROUP
Has the team graduated from the Institute? *All items below must be answered "yes"	Yes 🔲 No 🔲		o-do Items
Attended all Institute sessions MOU in place with CSH Budget Identified Funding Sources Tenant Selection Plan Supportive Service Plan	Yes No Yes Yes No Yes No Yes No Yes		Due Date:
		1AO Memoer assigned for follow-up:	Due Date.
		Summarize issues related to project concept/desi	gn
			Due Date:
			enant selection plan
		TAG Member assigned for follow-up:	Due Date:
		Summarize issues related to supportive services	
		TAG Member assigned for follow-up:	
Supportive Housing Pipe	3 of 5 line Checklist #2: Institute/Pre-Funding April 2015	Supportive Housing Pipelin	4 of 5 se Checklist #2: Institute/Pre-Funding April 2015



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

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TAG Member assigned for follow-up:	Due Date:
Summarize issues related to operating funding	
TAG Member assigned for follow-up:	Due Date:
Summarize issues related to capital funding	
TAG Member assigned for follow-up:	Due Date:
What does team need to do to proceed?	
TAG Member assigned for follow-un-	Due Date:



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Appendix C

Institute Assessment Checklist #3 – Funded

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Indiana Housii	ng and Community Development Authority	SERVICE FUNDING SOURCES
1	Supportive Housing Pipeline Checklist #3: Funded	Source Is funding secured? Yes No Direct Leveraged
*This checklist is used to track pro	gress of developments that have been funded but are not yet operational.	Actions needed: Regulatory stipulations:
Lead Organization Project Location Project Name	Lead Contact Contact Phone Contact e-mail	Source Is funding secured? Yes No Direct Leveraged Actions needed: Regulatory stipulations:
Developer Service Provider	TEAM INFORMATION Yes No Does any member need TA? Yes No Turn-key Owner Owner	Source Is funding secured? Yes No Direct Leveraged Actions needed: Regulatory stipulations:
Property Management Other Key Partners		OPERATING FUNDING SOURCES
	PROJECT CONCEPT/DESIGN	Source Is funding secured? Yes No
Address: Census Tract: Activity type: Type of supportive housing: Total # of Units	New Construction Rehab 100% Integrated # Studio / OBR units	Direct Leveraged Actions needed: Actions needed: Regulatory stipulations: Source Is funding secured? Yes No Direct Leveraged Actions needed: Regulatory stipulations:
# of PSH Units	#1 BR units	Source Is funding secured? Yes No
# of Buildings If multiple buildings, is this single site or scattered site?	# 2 BR units # 3 BR units	Direct Leveraged Actions needed: Regulatory stipulations: CAPITAL FUNDING SOURCES
Has the target population changed "If so, what is the new tar- Chronic Homelessness	get population? Homeless Families get population: Windsel access assessment? Yes No	Has the partnership agreement been executed? Jf not, are there are outstanding issues? Jf not, what is anticipated execution date? Has the project reached closing? Jf not, are there are outstanding issues? Has construction begun: Jf not, are there are outstanding issues? Yes No Yes No Yes No Yes No 2 of 5 Supportive Housing Pipeline Checklist #3: Funded April 2015



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-If not, what is anticipated begin date? -If yes, what is anticipated end date? -If yes, are there construction issues?	Yes No No	TECHNICA	AL ASSISTANCE GROUP To-do Items
Carryover Agreement executed? Date 10% test must be met -Met? Date project must be placed-in-service -Which source dictates? -Met? Date Met	Yes No Yes No Yes No No Yes Yes No Yes No Yes No Yes Yes No Yes No Yes Yes No Y		
	OVERAGE/OUTREACH	TAG Member assigned for follow-up:	Due Date:
Are there any scheduled news releases? If so, have IHCDA and CSH media team revious. Are there any scheduled events (e.g. groundstructure) and the scheduled events (e.g. groundstructure).	reaking, open house, etc.)? Yes 🔲 No 🔲	Summarize issues related to project concept/d	design
Who else should be in attendance?	No		Due Date:
			1
			Due Date:
	3 of 5	TAG Member assigned for follow-up:	Due Date:



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TAG Member assigned for fol	low-up:	Due Date:	
Summarize issues related to ca	pital funding		
TAG Member assigned for fol	low-in:	Due Date:	
Summarize issues related to m	edia/outreach		
TAG Member assigned for fol	low-up:	Due Date:	
What does team need to do to	proceed?		
TAG Member assigned for fol	low-up:	Due Date:	



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

Appendix D

Institute Assessment Checklist #4 – Operational

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	sing and Community Development Authority	TARGET POPULATION / TENANT SELECTION
	Supportive Housing Pipeline Checklist #4: Operational	Chronic Homelessness
*This checklist is used to track p	rogress of developments from placed-in-service through end of Year 2	
Lead Organization Project Location Project Name	Lead Contact Contact Phone Contact e-mail	Is the tenant selection plan being utilized? Yes No Have any changes been made? Yes No Is the project part of the CoC coordinated access assessment? Yes No Is the project part of the CoC coordinated access assessment?
Has any team member changed	? Yes No Does any member need TA? Yes No	-"If no, describe the issue in the technical assistance section. Is the project utilizing HMIG? -"If no, describe the issue in the technical assistance section. Yes No
Developer	Turn-key Owner	SUPPORTIVE SERVICES
Service Provider Property Management Other Key Partners		Are the services in place? Yes No Are there issues with services? Yes No
	PROJECT CONCEPT/DESIGN	Has there been staff turnover? Yes ☐ No ☐
Address:		PROPERTY MANAGEMENT
Census Tract: Activity type: Type of supportive housing:	New Construction Rehab	Is an enhanced property management plan in place? Is an eviction prevention plan in place? Do property mgnt and sevuce staff meet regularly? Are roles properly delineated? Yes No
Total # of Units	# Studio / OBR units	Has the lease been reviewed by IHCDA(CSH? Yes \ No \ Does the lease meet funding requirements? Yes \ No \ Are services voluntary? Yes \ No \
# of PSH Units	# 1 BR units	Are services voluntary? Yes No
# of Buildings If multiple buildings, is this single site or	# 2 BR units # 3 BR units	Are all units leased? If not, is there a plan (referrals, marketing, etc.)? What is turnover rate? Yes No ag of get of get of the plan is turnover rate?
scattered site?		Has there been staff turnover? Yes ☐ No ☐
	TAX CREDIT STATUS	Have there been any compliance concerns'complaints? Yes ■ No ■ "If so, specify in the TA section. [4]
Have 8609s been issued? Yes	en submitted to IHCDA? Yes No	TENANT INVOLVEMENT
-If yes, what is the first year o		



Entry Name: Indiana Supportive Housing Pipeline Management Process Category: Special Needs – Subcategory: Combatting Homelessness

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TECHNICAL ASSISTANCE GROUP To-do Items	Summarize issues related to property management
Summarize issues related to team	
	TAG Member assigned for follow-up: Due Date:
TAG Member assigned for follow-up: Due Date:	Summarize issues related to tenant involvement
Summarize issues related to project concept/design	
	TAG Member assigned for follow-up: Due Date:
TAG Member assigned for follow-up: Due Date:	What does team need to do to proceed?
Summarize issues related to target population / tenant selection plan	
	TAG Member assigned for follow-up: Due Date:
TAG Member assigned for follow-up: Due Date:	
Summarize issues related to supportive services	
TAG Member assigned for follow-up: Due Date:	
3 of 4 Supportive Housing Fipeline Checklist #2: Institute/Pre-Funding Arall 2015	4 of 4 Supportive Housing Pipeline Checkist #92 Institute/Pre-Funding April 2015